## To: Mayor and City Council

From: Chris Pike, Finance Director

Date: August 13, 2018
Subject: YTD Financial Report for June 30, 2018

Following are the financial highlights through June 30, 2018. In regards to revenues, little has changed since the $1^{\text {st }}$ quarter. Municipal court fines continue to pace well ahead of budget due mainly to efforts to improve I-285 traffic enforcement. Business licenses are tracking behind budget due to 226 non-renewed business licenses as of the end of the month; however, since the end of June, Revenue and Code enforcement have worked together to reach out to these non-compliant business including visits, emails, letters, and citations issued. E911 continues to be ahead of budget; however, this revenue continues to be difficult to forecast on a monthly basis whereas the annual numbers generally work out okay. Building permits are strong midway through the year. The increase is primarily due to an increase in the volume of permits as opposed to a large construction project. Though only $\$ 25,000$, the interest revenues are up over $300 \%$ of budget and more than double prior year numbers due to an increase in yields, better cash management, and improved predictability of our flow of funds.

Overall, expenditures are tracking well below budget. Specific line items are of significance. First, police department expenditures and specifically personnel costs are significantly under budget. This variance is attributable to budgeting for positions not filled at the start of the year. In both Public Works and Parks, the repairs and maintenance line items are well under budget; however, these line items see more significant charges during the summer and fall months than the earlier part of the year so this positive variance is largely caused by timing. Also, more recent months are not included in these figures as the department is working with the vendor to reconcile some of the bills. Nothing noted above should have any impact on operational goals and projects for 2018.

[^0]| Revenues \& Resources | Total Annual Budget | YTD Budget | YTD Actual | YTD Variance |  | Prior YTD Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | \% of YTD |  | (Diff from Prior |
|  |  |  |  | (\$ '000) | Budget) |  | Year) |
| Taxes | 19,799,000 | 7,483,500 | 7,647,245 | 164 | 102\% | 4,466,736 | 3,180,510 |
| Licenses \& Permits | 1,597,500 | 548,750 | 845,492 | 297 | 154\% | 541,947 | 303,545 |
| Other Charges for Services | 517,300 | 77,133 | 82,574 | 5 | 107\% | 65,538 | 17,036 |
| Fines \& Forfeitures | 1,000,000 | 500,000 | 710,227 | 210 | 142\% | 584,482 | 125,744 |
| Investment Income | 20,000 | 10,000 | 35,208 | 25 | 352\% | 14,491 | 20,717 |
| Contributions \& Donations from Private Sources | 5,000 | 5,000 | 5,206 | 0 | 104\% | 6,099 | (893) |
| Miscellaneous Revenue | 242,000 | 121,000 | 153,968 | 33 | 127\% | 100,781 | 53,187 |
| Other Financing Sources | 1,602,146 | 1,056,539 | 1,057,050 | 1 | 100\% | 420,396 | 636,654 |
| Use of Prior Year Reserves | 379,381 | 379,381 | 379,381 | - | 100\% | - | 379,381 |
| Total Revenues \& Resources | 25,162,327 | 10,181,303 | 10,916,351 | 735 | 107\% | 6,200,469 | 4,715,882 |




City of Dunwoody
YTD Statement of Revenues and
Expenses Through June 30, 2018

| Revenues | Total Annual Budget | YTD Budget | YTD Actual | Variance |  |  | Prior YTD Actual | Flux <br> (Diff from Prior <br> Year) <br> $(135,633)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 000) | \% of YTD <br> Budget) |  |  |
| Real Property Tax | 6,798,000 | - | 8,933 |  | 9 |  | 144,566 | $(135,633)$ |
| Personal Property Tax | 400,000 | - | - |  | - |  | 40,929 | $(40,929)$ |
| Motor Vehicle | 150,000 | 75,000 | 137,866 |  | 63 | 184\% | 92,596 | 45,269 |
| Intangibles (Reg \& Recording) | 160,000 | 80,000 | 48,179 | $\square$ | (32) | 60\% | 96,117 | $(47,938)$ |
| Franchise Fees | 3,625,000 | 3,048,000 | 3,222,994 |  | 175 | 106\% | 322,752 | 2,900,242 |
| Hotel/Motel Tax | 1,680,000 | 840,000 | 816,134 | $\square$ | (24) | 97\% | 717,165 | 98,970 |
| Alcoholic Beverage Excise Tax | 650,000 | 325,000 | 336,359 | , | 11 | 103\% | 275,114 | 61,245 |
| MVR Excise Tax | 100,000 | 50,000 | 58,296 |  | 8 | 117\% | 41,994 | 16,302 |
| Excise Tax on Energy | 100,000 | 50,000 | 93,419 |  | 43 | 187\% | 36,643 | 56,776 |
| Business \& Occupation Tax | 3,040,000 | 2,830,000 | 2,728,859 | $\square$ | (101) | 96\% | 2,511,547 | 217,311 |
| Insurance Premium Tax | 2,900,000 | - | - |  | - |  | - | - |
| Financial Institutions Tax | 175,000 | 175,000 | 178,438 |  | 3 | 102\% | 177,864 | 574 |
| Penalties \& int on delinq taxe | 1,000 | 500 | 5,916 |  | 5 | 1183\% | 326 | 5,590 |
| Pen \& Int on delinq taxes-Business | 20,000 | 10,000 | 11,852 |  | 2 | 119\% | 9,122 | 2,730 |
| Taxes | 19,799,000 | 7,483,500 | 7,647,245 |  | 164 | 102\% | 4,466,736 | 3,180,510 |
| Alcoholic Beverage Licenses | 500,000 | - | 54,803 | 7 | 55 |  | 55,900 | $(1,097)$ |
| Other Licenses and Permits | 2,500 | 1,250 | 16,200 | ] | 15 | 1296\% | 6,060 | 10,140 |
| Planning \& Zoning Fees | 15,000 | 7,500 | 6,885 |  | (1) | 92\% | 38,507 | $(31,622)$ |
| Bldg Structures \& Equipment | 1,000,000 | 500,000 | 720,913 |  | 221 | 144\% | 400,547 | 320,366 |
| OTC Inspections | - | - | 5,000 |  | 5 |  | - | 5,000 |
| Soil Erosion | 30,000 | 15,000 | 2,761 |  | (12) | 18\% | 16,133 | $(13,372)$ |
| Plan Review-Fire | 50,000 | 25,000 | 38,930 | I | 14 | 156\% | 22,800 | 16,130 |
| Tree Bank | - | - | - |  | - |  | 2,000 | $(2,000)$ |
| Licenses \& Permits | 1,597,500 | 548,750 | 845,492 |  | 297 | 154\% | 541,947 | 303,545 |
| Local Government Grants | - | - | - |  | - |  | - | - |
| Intergovernmental Revenues | - | - | - |  | - |  | - | - |
| Special Police Services | 15,000 | 7,500 | 10,485 |  | $\square$ | 140\% | 5,795 | 4,690 |
| Fingerprinting Fee | 6,000 | 3,000 | 3,501 |  | 1 | 117\% | 3,201 | 300 |
| Public Safety-Other | 75,000 | 37,500 | 44,770 |  | 7 | 119\% | 30,050 | 14,720 |
| Special Assessments | 20,000 | - | (248) |  | (0) |  | 73 | (321) |
| Streetlight Fees | 330,000 | - | - |  | - |  | 2,435 | $(2,435)$ |
| Charges for services: Parking | - | - | 271 |  | 0 | 0\% | - - | 271 |
| Recreation Program Fees | 44,500 | 14,833 | (25) |  | (15) | 0\% | 7,634 | $(7,659)$ |
| Pavilion Rentals | 25,000 | 12,500 | 23,750 |  | 11 | 190\% | 15,800 | 7,950 |
| NSF Fees | - | - | 71 |  | 0 |  | 551 | (480) |
| Other Charges for Services | 517,300 | 77,133 | 82,574 |  | 5 | 107\% | 65,538 | 17,036 |
| Municipal Court Fines \& Forfeitures | 1,000,000 | 500,000 | 710,227 |  | 210 | 142\% | 584,482 | 125,744 |
| Fines \& Forfeitures | 1,000,000 | 500,000 | 710,227 |  | 210 | 142\% | 584,482 | 125,744 |
| Interest Revenue | 20,000 | 10,000 | 35,208 |  | 25 | 352\% | 14,491 | 20,717 |
| Investment Income | 20,000 | 10,000 | 35,208 |  | 25 | 352\% | 14,491 | 20,717 |
| Contr \& Don From Priv Sources | - | - | - |  | - |  | 4,000 | $(4,000)$ |
| Explorer Donations | 5,000 | 5,000 | 5,206 |  | 0 | 104\% | 2,099 | 3,107 |
| Donations | - | - | - |  | - |  | - | - |
| Contributions \& Donations from Private Sources | 5,000 | 5,000 | 5,206 |  | 0 | 104\% | 6,099 | (893) |
| Rents \& Royalties | 240,000 | 120,000 | 153,166 |  | 33 | 128\% | 93,992 | 59,175 |
| Reimb for damaged property | - | - | - |  | - |  | 6,368 | $(6,368)$ |
| Other Charges For Services | 2,000 | 1,000 | 314 |  | (1) | 31\% | 406 | (91) |
| Miscellaneous Revenue | - | - | 487 |  | 0 |  | 15 | 472 |
| Miscellaneous Revenue | 242,000 | 121,000 | 153,968 |  | 33 | 127\% | 100,781 | 53,187 |
| Proceeds from sale of property | 1,602,146 | 1,056,539 | 1,057,050 |  | 1 | 100\% | 420,396 | 636,654 |
| Other Financing Sources | 1,602,146 | 1,056,539 | 1,057,050 |  | 1 | 100\% | 420,396 | 636,654 |
| Use of Prior Year Reserves | 379,381 | 379,381 | 379,381 |  | - | 100\% | - | 379,381 |
| Total Revenues | 25,162,327 | 10,181,303 | 10,916,351 |  | 735 | 107\% | 6,200,469 | 4,715,882 |

City of Dunwoody
YTD Statement of Revenues and
Expenses Through June 30, 2018


City of Dunwoody
YTD Statement of Revenues and
Expenses Through June 30, 2018

| City Council | Shortal | Tallmadge | Nall | Riticher | Deutsch | Lambert | Heneghan | Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regular Salaries | 8,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 |  | 44,000 |
| Group Insurance | 376 |  | 13,313 | 9,344 | 13,313 | 4,041 |  | (4) | 40,383 |
| Social Security | 488 | 372 | 287 | 310 | 271 | 334 | 372 |  | 2,434 |
| Medicare | 114 | 87 | 67 | 72 | 63 | 78 | 87 |  | 569 |
| Workers' Compensation |  |  |  |  |  |  |  | 128 | 128 |
| Personnel Services | 8,978 | 6,459 | 19,667 | 15,726 | 19,648 | 10,453 | 6,459 | 124 | 87,513 |
|  |  |  |  |  |  |  |  |  |  |
| Professional Services |  |  |  |  |  |  |  | 250 | 250 |
| Technical Services |  |  |  |  |  |  |  |  | - |
| Repairs \& Maintenance |  |  |  |  |  |  |  | 3,750 | 3,750 |
| Property/Liability Insurance |  |  |  |  |  |  |  | 32,659 | 32,659 |
| Communications |  |  |  |  |  | 519 | 1,657 | 7 | 2,184 |
| Printing \& Binding |  |  |  |  |  |  |  |  | - |
| Travel | 813 |  | 797 |  | 1,044 | 58 |  |  | 2,711 |
| Dues \& Fees |  |  | 545 |  |  |  |  | 30 | 575 |
| Education \& Training | 540 |  | 820 |  | 695 |  |  |  | 2,055 |
| Purchased/Contracted Services | 1,353 | - | 2,162 | - | 1,739 | 577 | 1,657 | 36,696 | 44,183 |
|  |  |  |  |  |  |  |  |  |  |
| Supplies | 114 | 85 | 170 | 57 |  | 123 | 795 | 652 | 1,996 |
| Food |  | 22 | 140 |  | 23 |  |  | 764 | 948 |
| Books \& Periodicals |  |  |  |  |  |  |  |  | - |
| Small Equipment |  |  |  |  |  |  |  |  | - |
| Supplies and Materials | 114 | 107 | 310 | 57 | 23 | 123 | 795 | 1,416 | 2,944 |
|  |  |  |  |  |  |  |  |  |  |
| Total City Council | 10,444 | 6,566 | 22,139 | 15,782 | 21,409 | 11,153 | 8,912 | 38,236 | 134,641 |

[^1]Section 2.07 of the Dunwoody Code of Ordinances states, "The mayor shall be provided an annual expense allowance of $\$ 5,000.00$ and each councilmember shall be provided an annual expense allowance of $\$ 3,000.00$ for the reimbursement of expenses actually and necessarily incurred by the mayor and councilmembers in carrying out their duties as elected officials of the city." The expenses highlighted below are those credited to that allowance and totaled separately. Expenses not highlighted are other expenses attributable to the City Council Department budget.

| Project | Council <br> Member | Date Vendor | Description | Account | Non- <br> Allowance | Charter <br> Allowance | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PT | Pam Talmadge | 1/19/2018 Kaeser and Blair, INC 2/23/2018 Pam Talmadge - Expense report 2/23/2018 Pam Talmadge - Expense report | Dunwoody Shirts Youth City Council Youth City Council | Supplies <br> Food <br> Food |  | $\begin{array}{r} 85.19 \\ 8.27 \\ 13.24 \\ \hline \end{array}$ |  |
|  |  |  |  |  | - | 106.70 | 106.70 |
| JH | John Heneghan | 1/13/2018 Verizon <br> 1/26/2018 John Heneghan - Expense report <br> 1/26/2018 John Heneghan - Expense report <br> 2/13/2018 Verizon <br> 3/13/2018 Verizon <br> 4/5/2018 Verizon <br> 5/13/2018 Verizon <br> 6/13/2018 Verizon | Wireless Service 2017 Expenses 2017 Expenses Wireless Service Wireless Service Wireless Services Wireless Services Wireless Services | Communications <br> Supplies <br> Communications <br> Communications <br> Communications <br> Communications <br> Communications <br> Communications |  | $\begin{array}{r} 544.93 \\ 795.05 \\ 888.00 \\ 44.94 \\ 44.94 \\ 44.88 \\ 44.88 \\ 44.88 \end{array}$ |  |
| JR | Jim Riticher |  |  |  | - | 2,452.50 | 2,452.50 |
|  |  | 1/19/2018 Kaeser and Blair INC | Dunwoody Shirts | Supplies |  | 56.79 |  |
| LD | Lynn Deutsch |  |  |  | - | 56.79 | 56.79 |
|  |  | 3/31/2018 GMA <br> 3/31/2018 Georgia Walks <br> 4/20/2018 Lynn Deutsch - Expense report <br> 4/20/2018 Lynn Deutsch - Expense report <br> 6/30/2018 Westin | Training <br> Training <br> Travel - Rome, GA <br> Food <br> GMA hotel | Education \& Training <br> Education \& Training <br> Travel <br> Food <br> Travel | $\begin{array}{r} 630.00 \\ 65.00 \end{array}$ <br> 796.50 | $\begin{array}{r} 247.13 \\ 22.76 \\ \hline \end{array}$ |  |
|  |  |  |  |  | 1,491.50 | 269.89 | 1,761.39 |
| TL | Tom Lambert | $1 / 13 / 2018$ Verizon $1 / 19 / 2018$ Kaeser and Blair, INC $2 / 13 / 2018$ Verizon $2 / 23 / 2018$ $2 / 23 / 2018$ Tom Lambert - expense reimbursement $3 / 13 / 2018$ Verizon $4 / 5 / 2018$ Verizon $5 / 13 / 2018$ Verizon $6 / 13 / 2018$ Verizon | Wireless Services Dunwoody shirts Wireless Services Mayor's Day Parking <br> Wireless Services Wireless Services Wireless Services Wireless Services | Communications Supplies Communications Travel Supplies Communications Communications Communications Communications | 58.00 | $\begin{array}{r} 294.94 \\ 85.19 \\ 44.94 \\ \\ \hline 37.62 \\ 44.94 \\ 44.88 \\ 44.88 \\ 44.88 \\ \hline \end{array}$ |  |
|  | Terry Nall |  |  |  | 58.00 | 642.27 | 700.27 |
| TN |  | 1/3/2018 Rotary Club of Dunwoody 1/19/2018 Kaeser and Blair, INC 1/26/2018 A Vintage Affair | Dunwoody Shirts | Dues \& Fees Supplies Dues \& Fees |  | $\begin{aligned} & 425.00 \\ & 170.37 \\ & 120.00 \end{aligned}$ |  |
|  |  | 3/31/2018 GMA | Training | Education \& Training | 820.00 |  |  |
|  |  | 5/18/2018 Terry Nall - Expense Report | Artistic Affair | Food |  | 140.00 |  |
|  |  | 6/30/2018 Westin | GMA hotel | Travel | 796.50 |  |  |
|  |  |  |  | 1 | 1,616.50 | 855.37 | 2,471.87 |

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| 1/19/2018 Kaeser and Blair INC | Dunwoody Shirts | Supplies |  | 113.58 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2/23/2018 Reimbursement | Mayors Day Parking | Travel | 16.00 |  |  |
| 2/23/2018 Reimbursement | Mayors Day Ticket | Education \& Training | 50.00 |  |  |
| 3/31/2018 GMA | Training | Education \& Training | 490.00 |  |  |
| 6/30/2018 Westin | GMA hotel | Travel | 796.50 |  |  |
|  |  |  | 1,352.50 | 113.58 | 1,466.08 |
| General |  |  |  |  |  |
| 2/1/2018 Purchase Power | Postage | Communications | 3.45 |  |  |
| 2/22/2018 DeKalb County Probate Court | Swearing in ceremony | Dues \& Fees | 30.00 |  |  |
| 2/28/2018 City of Sandy Springs | City Council Retreat | Prof Services | 250.00 |  |  |
| 2/28/2018 Metro Awards | Council member name plate | Supplies | 84.95 |  |  |
| 2/28/2018 Corner Bakery | City Council Retreat | Food | 280.50 |  |  |
| 2/28/2018 Maggianos Perimeter Mall | City Council Retreat | Food | 483.37 |  |  |
| 3/12/2018 EasyVote Solutions, LLC | Elections | Repairs \& Maintenance | 3,750.00 |  |  |
| 3/31/2018 Purchase Power | Postage | Communications Property/Liability | 3.45 |  |  |
| 5/31/2018 Traveler's | Property/Liability Insurane | Insurane | 32,659.33 |  |  |
| 6/30/2018 Action Specialty Carts | Golf cart for 4th of July parade | Supplies | 373.00 |  |  |
| 6/30/2018 Blooms of Dunwoody | funeral arrangement | Supplies | 113.00 |  |  |
| 6/30/2018 Blooms of Dunwoody | get well arrangement | Supplies | 81.50 |  |  |
|  |  |  | 38,112.55 | - | 38,112.55 |

City of Dunwoody
YTD Statement of Revenues and Expenses Through June 30, 2018


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YTD Statement of Revenues and
Expenses Through June 30, 2018



| Human Resources | Total Annual Budget | YTD Budget | YTD Actual |  |  | Prior YTD Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Variance  <br> $\left(\$ \$^{\prime} 000\right)$ Budget) |  |  | (Diff from Prior Year) |
| Regular Salaries | 144,547 | 71,430 | 62,801 | 9 | 88\% | 54,111 | $(8,690)$ |
| Group Insurance | 20,392 | 10,196 | 7,131 | 3 | 70\% | 6,076 | $(1,054)$ |
| Medicare | 1,996 | 998 | 920 | 0 | 92\% | 880 | $(40)$ |
| Retirement | 29,162 | 14,581 | 10,993 | $\square \quad 4$ | 75\% | 9,144 | $(1,849)$ |
| Workers' Compensation | 369 | 369 | 233 | 0 | 63\% | 343 | 110 |
| Other Employee Benefits | 35,000 | 17,500 | 12,620 | $\square 5$ | 72\% | 7,067 | $(5,553)$ |
| Personnel Services | 231,466 | 115,074 | 94,698 | 20 | 82\% | 77,622 | $(17,076)$ |
|  |  |  |  |  |  |  |  |
| Professional Services | 31,000 | 15,500 | 10,560 | 5 | 68\% | - | $(10,560)$ |
| Technical Services | 6,200 | 3,100 | 362 | 3 | 12\% | 63 | (299) |
| Communications | 2,600 | 1,300 | 782 | 1 | 60\% | 418 | (364) |
| Advertising | 1,500 | 750 | - | 1 | 0\% | 295 | 295 |
| Printing \& Binding | 1,800 | 900 | - | 1 | 0\% | - | - |
| Travel | 4,800 | 2,400 | - | 2 | 0\% | - | - |
| Dues \& Fees | 1,050 | 525 | 731 | (0) | 139\% | 542 | (189) |
| Education \& Training | 92,100 | 46,050 | 17,992 | 28 | 39\% | 20,590 | 2,598 |
| Purchased/Contracted Services | 141,050 | 70,525 | 30,427 | 40 | 43\% | 21,908 | $(8,519)$ |
|  |  |  |  |  |  |  |  |
| Supplies | 2,250 | 1,125 | 558 | 1 | 50\% | 261 | (297) |
| Food | 600 | 300 | - | 0 | 0\% | - | - |
| Books \& Periodicals | 100 | 50 | - | 0 | 0\% | - | - |
| Small Equipment | 2,500 | 1,250 | - | 1 | 0\% | - | - |
| Supplies | 5,450 | 2,725 | 558 | 2 | 20\% | 261 | (297) |
|  |  |  |  |  |  |  |  |
| Human Resources | 377,966 | 188,324 | 125,682 | 63 | 67\% | 99,791 | $(25,891)$ |



City of Dunwoody
YTD Statement of Revenues and Expenses Through June 30, 2018


City of Dunwoody
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YTD Statement of Revenues and
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City of Dunwoody
YTD Statement of Revenues and
Expenses Through June 30, 2018

| E-911 | Total Annual Budget | YTD Budget | YTD Actual | Variance |  | Prior YTD Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  (\% of YTD <br> Budget)  |  |  | (Diff from Prior Year) |
| Transfers to E-911 Fund | 175,000 | 87,500 | - | 88 | 0\% | 67,378 | 67,378 |
| Total E-911 | 175,000 | 87,500 | - | 88 | 0\% | 67,378 | 67,378 |




City of Dunwoody
YTD Statement of Revenues and
Expenses Through June 30, 2018


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City of Dunwoody
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Expenses Through June 30, 2018



City of Dunwoody
YTD Statement of Revenues and
Expenses Through June 302018

| E911 Fund | Total <br> Annual <br> Budget | YTD <br> Budget | YTD Actual | Variance |  | Prior YTD <br> Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | (\% ${ }_{\text {Bu }}$ |  | $\begin{gathered} \text { (Diff from Prior } \\ \text { Year) } \\ \hline \end{gathered}$ |

## Revenues

| E911 Revenue | 1,050,000 | 525,000 | 652,562 | 128 | 124\% | 422,059 | $(230,503)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transfers In | 175,000 | 87,500 | - | (88) | 0\% | 67,378 | 67,378 |
| Residual Equity Transfer | - | - | - | - |  | - | - |
| Total Revenues | 1,225,000 | 612,500 | 652,562 | 40 | 107\% | 489,437 | (163,124) |

Expenditures

| Communications | 100,000 | 50,000 | 11,071 | 39 | $22 \%$ | 16,578 | 5,507 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Machinery \& Equipment | - | - | 4,530 | $(5)$ | 4,109 | $(421)$ |  |
| Intergovernmental-E911 (Chatcomm) | $1,125,000$ | 562,500 | 562,500 | - | $100 \%$ | 468,750 | $(93,750)$ |
| Transfers Out-Debt | - | - | - | - | - |  |  |
| Total Expenditures | $\mathbf{1 , 2 2 5 , 0 0 0}$ | $\mathbf{6 1 2 , 5 0 0}$ | $\mathbf{5 7 8 , 1 0 2}$ | $\mathbf{3 4}$ | $\mathbf{9 4 \%}$ | $\mathbf{4 8 9 , 4 3 7}$ |  |



| Revenues |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel Tax | 2,800,000 | 1,400,000 | 2,176,358 | 776 | 155\% | 1,195,274 | $(981,083)$ |
| Interest Revenue | - | - | 34 | 0 |  | 7 | (28) |
| Total Revenues | 2,800,000 | 1,400,000 | 2,176,392 | 776 | 155\% | 1,195,281 | $(981,111)$ |

Expenditures

| Transfers to General Fund | 1,680,000 | 840,000 | 816,134 | 24 | 97\% | 717,165 | $(98,970)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transfers to Component Unit - CVBD | 1,120,000 | 560,000 | 952,496 | (392) | 170\% | 478,110 | $(474,387)$ |
| Total Expenditures | 2,800,000 | 1,400,000 | 1,768,631 | (369) | 126\% | 1,195,274 | $(573,356)$ |


| Motor Vehicle Rental Excise Tax Fund | Total Annual Budget | $\begin{gathered} \text { YTD } \\ \text { Budget } \end{gathered}$ | YTD Actual | Variance |  |  | Prior YTD Actual | Flux <br> (Difference from Prior Year) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{array}{ll} \left(\$^{\prime} 000\right) & \text { (\% of YTD } \\ \text { Budget }) \end{array}$ |  |  |  |  |
| Revenues |  |  |  |  |  |  |  |  |
| MV Rental Excise Tax | 100,000 | 50,000 | 58,296 |  | 8 | 117\% | 41,994 | $(16,302)$ |
| Total Revenues | 100,000 | $\mathbf{5 0 , 0 0 0}$ | 58,296 |  | 8 | 117\% | 41,994 | $(16,302)$ |
| Expenditures |  |  |  |  |  |  |  |  |
| Transfers to General Fund | 100,000 | 50,000 | 58,296 | (8) | 8) | 117\% | 41,994 | $(16,302)$ |
| Total Expenditures | 100,000 | 50,000 | 58,296 | (8) | 8) | 117\% | 41,994 | $(16,302)$ |

## Total Revenues over/(under) Expenditures



| Debt Service Fund | Total <br> Annual <br> Budget | $\begin{gathered} \text { YTD } \\ \text { Budget } \end{gathered}$ | YTD Actual |  | Variance | Prior YTD <br> Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | (\% of YTD <br> Budget) |  | (Difference from Prior Year) |

Revenues

| Transfers from General Fund | 428,136 | 401,900 | 401,990 | $\mathbf{0}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{1 5 2 , 0 2 7}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Residual Equity Transfer In | 68,855 | - | - | - |  |  |
| Total Revenues | $\mathbf{4 9 6 , 9 9 1}$ | $\mathbf{4 0 1 , 9 0 0}$ | $\mathbf{4 0 1 , 9 9 0}$ | $\mathbf{0}$ | $\mathbf{0}$ |  |

Expenditures

| Lease Principal | 303,980 | 303,980 | 303,980 | - | 100\% | - | $(303,980)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lease Interest | 193,011 | 99,099 | 98,010 | 1 | 99\% | - | $(98,010)$ |
| Transfers Out - CU | - | - | - | - |  | 1,464,434 | 1,464,434 |
| Total Expenditures | 496,991 | 403,079 | 401,990 | 1 | 100\% | 1,464,434 | 1,062,444 |


| Total Revenues over/(under) Expenditures | $\mathbf{0}$ | $\mathbf{( 1 , 1 7 9 )}$ | - | $\mathbf{1}$ |
| :--- | :--- | :--- | :--- | :--- |



# Convention \& Visitors' Bureau of Dunwoody 

Fund 950 Balance Sheet
As of June 30, 2018

| Description | Balance |  |  |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Bank of N Ga-Reserve Acct | 52,236.03 |  |  |
| Piedmont Bank Checking Acct | 316,413.64 |  |  |
| Piedmont Prime Money Mkt Acct | 53,883.67 |  |  |
| Cash in Banks |  | 422,533.34 |  |
| Accounts Receivable | 0.00 |  |  |
| Due from other Funds-275 | 157,687.84 |  |  |
| Prepaid Items | 0.00 | 157,687.84 |  |
| Total Current Assets |  |  | 580,221.18 |
| Capital Assets/Mach \& Equip | 21,950.05 |  |  |
| Accum Depreciation-Mach \& Equip | (18,380.22) |  |  |
| CDs - non-current | 277,227.35 |  |  |
| Non-Current Prepaid Items | 8,835.61 | 289,632.79 |  |
| Total Non-Current Assets |  |  | 289,632.79 |
| Total Assets |  |  | 869,853.97 |
| $\underline{\text { Liabilities }}$ |  |  |  |
| Accounts Payable | 80,247.68 |  |  |
| Total Liabilities |  | 80,247.68 |  |
| Equity |  |  |  |
| Retained Surplus | 301,842.27 |  |  |
| Retained Surplus-reserve for revenue shortfall | 270,000.00 |  |  |
| Fund Balance Assigned-CVB Emergency Reserve | 0.00 |  |  |
| Total Beginning Equity | 571,842.27 |  |  |
| Total Revenues | 963,723.98 |  |  |
| Total Expenses | 745,959.96 |  |  |
| Total Revenue Over/(Under) Expenses | 217,764.02 |  |  |
| Total Equity \& Rev. Over/(Under) Exp. |  | 789,606.29 |  |
| Total Liabilities, Equities, \& Rev. Over/(Under) Exp. |  |  | 869,853.97 |


[^0]:    As Finance Director, I have reviewed this report. I am not aware of any material untrue statements or material omission; nor do I consider anything misleading. The financial statements and related information fairly present the financial condition and the results in all material respects. Management is responsible for internal controls and periodically evaluates these internal controls. No deficiencies in internal controls were discovered.

[^1]:    Section 2.07 of the Dunwoody Code of Ordinances states, "The mayor shall be provided an annual expense allowance of $\$ 5,000.00$ and each councilmember shall be provided an annual expense allowance of $\$ 3,000.00$ for the reimbursement of expenses actually and necessarily incurred by the mayor and councilmembers in carrying out their duties as elected officials of the city."
    Please see the subsequent page for a breakdown of all non-payroll expenses; including those charged to each Councilmember's discretionary allowance.

