## MEMORANDUM

To: Mayor and City Council

From: Amy King, Accounting Manger

Date: November 14, 2016
Subject: YTD Financial Report for September 30, 2016

## ITEM DESCRIPTION

YTD Financial Report for September 30, 2016

## NARRATIVE

Following are the financial highlights for through September 30, 2016. Overall revenues are in line with the budget and, when the prior year DeKalb settlement is removed from the calculation in order to make all things equal, is ahead of prior year based on a slight increase in the digest and also a rise on the retail side. On the negative side, building permits are running both behind budget and behind the prior year pace. The October budget amendment addressed this deviation from the budget. Since September $30^{\text {th }}$, we have received the insurance premium tax of $\$ 2,888,000$, which came in at $\$ 388,000$ higher than budgeted. This positive surprise will not only help offset revenues trailing in other categories, but also reflects the increase on the retail side that we see in other retail categories such as occupation taxes and financial institutions taxes. Hotel taxes, a retail line not pacing the budget, saw a strong September which pushed the actuals much closer to budget than we've seen earlier in the year.

Expenses are as expected. The budget overages, which have been previously noted, were adjusted through a budget amendment that was approved as of October and will be reflected in the fourth quarter's financial statements.

As Accounting Manager, I have reviewed this report. I am not aware of any material untrue statements or material omission; nor do I consider anything misleading. The financial statements and related information fairly present the financial condition and the results in all material respects.
Management is responsible for internal controls and periodically evaluates these internal controls. No deficiencies in internal controls were discovered.



Total Revenues over/(under) Expenditures

City of Dunwoody
YTD Statement of Revenues and
Expenses Through September 30, 2016

| Revenues | Total Annual Budget | YTD Budget | YTD Actual | Variance |  |  | Prior YTD Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | '000) | $\begin{aligned} & \text { (\% of YTD } \\ & \text { Budget) } \end{aligned}$ |  | (Diff from Prior Year) |
| Real Property Tax | 5,871,000 | 3,695,000 | 3,893,606 |  | 199 | 105\% | 2,117,778 | 1,775,828 |
| Personal Property Tax | 400,000 | 275,000 | 276,843 |  | 2 | 101\% | 153,224 | 123,619 |
| Motor Vehicle | 430,000 | 322,500 | 189,366 | $\square$ | (133) | 59\% | 396,796 | 207,430 |
| Intangibles (Reg \& Recording) | 70,000 | 52,500 | 133,998 |  | $\square 81$ | 255\% | 121,700 | 12,298 |
| Franchise Fees | 3,500,000 | 760,000 | 732,837 |  | (27) | 96\% | 697,721 | 35,115 |
| Hotel/Motel Tax | 1,620,000 | 1,260,000 | 1,220,600 | ¢ | (39) | 97\% | 1,190,267 | 30,333 |
| Alcoholic Beverage Excise Tax | 620,000 | 465,000 | 504,744 |  | - 40 | 109\% | 460,500 | 44,244 |
| MVR Excise Tax | 100,000 | 75,000 | 74,841 |  | (0) | 100\% | 87,783 | $(12,942)$ |
| Business \& Occupation Tax | 2,650,000 | 2,580,000 | 2,522,676 | $\sigma$ | (57) | 98\% | 2,516,634 | 6,042 |
| Insurance Premium Tax | 2,500,000 |  | - |  | - |  | - | - |
| Financial Institutions Tax | 105,000 | 105,000 | 225,814 |  | $\square 21$ | 215\% | 103,210 | 122,604 |
| Penalties \& int on delinq taxe | 5,000 | 3,750 | 7,590 |  | 4 | 202\% | 461 | 7,129 |
| Pen \& Int on delinq taxes-Business | 15,000 | 11,250 | 29,578 |  | 18 | 263\% | 18,713 | 10,865 |
| Taxes | 17,886,000 | 9,605,000 | 9,843,184 |  | 238 | 102\% | 7,901,610 | 1,941,574 |
| Alcoholic Beverage Licenses | 450,000 | - | 90,634 |  | 91 |  | 39,187 | 51,447 |
| Other Licenses and Permits | 2,500 | 1,875 | 13,775 |  | 12 | 735\% | 13,660 | 115 |
| Planning \& Zoning Fees | 15,000 | 11,250 | 20,930 |  | 10 | 186\% | 17,632 | 3,298 |
| Bldg Structures \& Equipment | 1,500,000 | 1,125,000 | 824,407 | - | (301) | 73\% | 3,060,818 | $(2,236,411)$ |
| Soil Erosion | 15,000 | 11,250 | 21,767 |  | 11 | 193\% | 115,476 | $(93,709)$ |
| Plan Review-Fire | 15,000 | 11,250 | 51,286 |  | 40 | 456\% | 42,571 | 8,715 |
| Licenses \& Permits | 1,997,500 | 1,160,625 | 1,022,799 |  | (138) | 88\% | 3,289,344 | $(2,266,544)$ |
| Local Government Grants | - | - | - |  | - |  | 4,000,000 | $(4,000,000)$ |
| Intergovernmental Revenues | - | - | - |  | - |  | 4,000,000 | $(4,000,000)$ |
| Special Police Services | 12,000 | 9,000 | 18,620 | $\square$ | 10 | 207\% | 12,540 | 6,080 |
| Fingerprinting Fee | 6,000 | 4,500 | 4,666 * |  | 0 | 104\% | 4,935 | (269) |
| Public Safety-Other | 36,000 | 27,000 | 75,467 |  | 48 | 280\% | 73,391 | 2,076 |
| Special Assessments | 20,000 | 18,000 | 18,293 * |  | 0 | 102\% | 8,828 | 9,465 |
| Streetlight Fees | 327,000 | 253,500 | 259,310 | - | 6 | 102\% | 134,696 | 124,614 |
| Recreation Program Fees | - | - | 12,488 | $\square$ | 12 |  | 13,138 | (650) |
| Pavilion Rentals | 25,000 | 18,750 | 21,700 | - | 3 | 116\% | 16,350 | 5,350 |
| NSF Fees | - | - | 451 |  | 0 |  | 294 | 157 |
| Other Charges for Services | 426,000 | 330,750 | 411,130 |  | 80 | 124\% | 267,891 | 143,239 |
| Municipal Court Fines \& Forfeitures | 1,350,000 | 1,012,500 | 924,727 | $\square$ | (88) | 91\% | 963,758 | $(39,030)$ |
| Fines \& Forfeitures | 1,350,000 | 1,012,500 | 924,727 |  | (88) | 91\% | 963,758 | $(39,030)$ |
| Interest Revenue | 5,000 | 3,750 | 6,850 | - | 3 | 183\% | 2,622 | 4,227 |
| Investment Income | 5,000 | 3,750 | 6,850 |  | 3 | 183\% | 2,622 | 4,227 |
| Contr \& Don From Priv Sources | - | - | 7,297 | - | 7 |  | 11,050 | $(3,753)$ |
| Explorer Donations | 5,000 | - | 10,750 | - | 11 |  | 8,634 | 2,116 |
| Contributions \& Donations from Private Sources | 5,000 | - | 18,322 |  | 18 |  | 23,619 | $(5,297)$ |
| Rents \& Royalties | 235,500 | 176,625 | 274,494 |  | 98 | 155\% | 195,483 | $(79,011)$ |
| Reimb for damaged property |  |  | 40,023 |  | 40 |  | 2,696 | 37,327 |
| Other Charges For Services | 15,000 | 11,250 | 1,581 |  | (10) | 14\% | 655 | 926 |
| Miscellaneous Revenue | - | - | - |  | - |  | 219,335 | $(219,335)$ |
| Miscellaneous Revenue | 250,500 | 187,875 | 316,097 |  | 128 | 168\% | 418,168 | $(102,070)$ |
| Proceeds from sale of property | 1,500,000 | 1,000,000 | 1,032,535 |  | 33 | 103\% | 1,045,490 | $(12,954)$ |
| Other Financing Sources | 1,500,000 | 1,000,000 | 1,032,535 |  | 33 | 103\% | 1,046,578 | $(14,043)$ |
| Use of Prior Year Reserves | 1,687,855 | 1,687,855 | 1,687,855 |  | - | 100\% | - | 1,687,855 |
| Total Revenues | 25,107,855 | 14,988,355 | 15,263,500 |  | 275 | 102\% | 17,913,590 | $(2,650,091)$ |



| City Council | Shortal | Tallmadge | Nall | Riticher | Deutsch | Thompson | Heneghan | Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regular Salaries | 12,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 |  | 66,000 |
| Group Insurance | 776 |  | 13,931 |  |  | 13,982 |  |  | 28,689 |
| Social Security | 736 | 558 | 461 | 558 | 525 | 393 | 558 |  | 3,788 |
| Medicare | 172 | 131 | 108 | 131 | 123 | 92 | 131 |  | 886 |
| Workers' Compensation |  |  |  |  |  |  |  | 286 | 286 |
| Personnel Services | 13,684 | 9,689 | 23,499 | 9,689 | 9,647 | 23,467 | 9,689 | 286 | 99,649 |
|  |  |  |  |  |  |  |  |  |  |
| Professional Services |  |  |  |  |  |  |  | 900 | 900 |
| Technical Services |  |  |  |  |  |  | 346 |  | 346 |
| Property/Liability Insurance |  |  |  |  |  |  |  | 59,416 | 59,416 |
| Communications |  |  |  |  |  |  | 819 | 40 | 858 |
| Printing \& Binding | 500 |  | 75 |  | 491 |  |  |  | 1,065 |
| Travel | 1,041 | 212 | 1,059 | 514 | 1,093 | 1,229 |  |  | 5,147 |
| Dues \& Fees | 186 | 188 | 938 | 188 | 208 |  |  | 40 | 1,746 |
| Education \& Training | 480 |  | 660 | 610 | 610 | 610 |  |  | 2,970 |
| Purchased/ Contracted Services | 2,206 | 399 | 2,731 | 1,311 | 2,401 | 1,839 | 1,165 | 60,396 | 72,449 |
|  |  |  |  |  |  |  |  |  |  |
| Supplies | 462 | 217 | 180 | 68 | 100 | 120 | 489 | 642 | 2,278 |
| Food |  | 144 |  |  |  |  |  | 558 | 702 |
| Books \& Periodicals |  |  |  |  |  |  |  |  | - |
| Small Equipment |  |  |  |  | 1,090 |  |  |  | 1,090 |
| Supplies and Materials | 462 | 361 | 180 | 68 | 1,190 | 120 | 489 | 1,200 | 4,070 |
|  |  |  |  |  |  |  |  |  |  |
| Total City Council | 16,352 | 10,449 | 26,410 | 11,068 | 13,238 | 25,426 | 11,342 | 61,882 | 176,168 |

 $\$ 3,000.00$ for the reimbursement of expenses actually and necessarily incurred by the mayor and councilmembers in carrying out their duties as elected officials of the city."
Please see the subsequent page for a breakdown of all non-payroll expenses; including those charged to each Councilmember's discretionary allowance.

Section 2.07 of the Dunwoody Code of Ordinances states, "The mayor shall be provided an annual expense allowance of $\$ 5,000.00$ and each councilmember shall be provided an annual expense allowance of $\$ 3,000.00$ for the reimbursement of expenses actually and necessarily incurred by the mayor and councilmembers in carrying out their duties as elected officials of the city." The expenses highlighted below are those credited to that allowance and totaled separately. Expenses not highlighted are other expenses attributable to the City Council Department budget.


YTD Statement of Revenues and Expenses Through September 30, 2016


YTD Statement of Revenues and
Expenses Through September 30, 2016



YTD Statement of Revenues and
Expenses Through September 30, 2016


YTD Statement of Revenues and
Expenses Through September 30, 2016


YTD Statement of Revenues and
Expenses Through September 30, 2016


| Information Technology | Total Annual Budget | YTD Budget | YTD Actual | Variance |  | Prior YTD Actual | Flux(Diff from PriorYear) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | $\begin{aligned} & \text { \% of YTD } \\ & \text { Budget) } \\ & \hline \end{aligned}$ |  |  |
| Purchased/ Contracted Services | 685,756 | 514,317 | 794,990 | (281) | 155\% | 515,949 | $(279,041)$ |
| Supplies | 31,625 | 28,902 | 28,179 | -1 | 97\% | 50,205 | 22,026 |
| Transfers Out | 78,200 | 58,650 | 58,650 | - | 100\% | 79,215 | 20,565 |
| Total Information Technology | 795,581 | 601,868 | 881,819 | (280) | 147\% | 645,369 | $(236,450)$ |
|  | Prior YTD Actual |  |  |  |  |  |  |
| Information Technology | Total Annual Budget | YTD Budget | YTD Actual | Variance |  | Prior YTD Actual | Flux <br> (Diff from Prior <br> Year) |
|  |  |  |  | (\$ '000) | $\begin{gathered} \text { (\% of YTD } \\ \text { Budget) } \\ \hline \end{gathered}$ |  |  |
| Official/Admin Svcs | 325,919 | 244,439 | 503,433 | (259) | 206\% | 321,534 | $(181,899)$ |
| Professional Services | - | - | 177 | (0) |  | - | (177) |
| Technical Services | 31,500 | 23,625 | 8,871 | 15 | 38\% | 12,643 | 3,772 |
| Repairs \& Maintenance | 266,278 | 199,708 | 222,923 | (25) | 112\% | 119,539 | $(103,384)$ |
| Communications | 58,559 | 43,919 | 56,017 | (17) | 128\% | 59,577 | 3,560 |
| Printing \& Binding | 500 | 375 | 349 | 0 | 93\% | - | (349) |
| Education \& Training | 3,000 | 2,250 | 3,220 | (1) | 143\% | 2,656 | (564) |
| Purchased/ Contracted Services | 685,756 | 514,317 | 794,990 | (281) | 155\% | 515,949 | $(279,041)$ |
| Supplies | 650 | 488 | 1,045 | - (1) | 214\% | 781 | (264) |
| Small Equipment | 30,975 | 28,414 | 27,134 | 1 | 95\% | 49,423 | - |
| Supplies | 31,625 | 28,902 | 28,179 | 1 | 97\% | 50,205 | 22,026 |
| Transfers to Capital | 78,200 | 58,650 | 58,650 | - | 100\% | 79,215 | 20,565 |
| Transfers Out | 78,200 | 58,650 | 58,650 | - | 100\% | 79,215 | 20,565 |
| Total Information Technology | 795,581 | 601,868 | 881,819 | (280) | 147\% | 645,369 | $(236,450)$ |

YTD Statement of Revenues and Expenses Through September 30, 2016


YTD Statement of Revenues and
Expenses Through September 30, 2016


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Expenses Through September 30, 2016


City of Dunwoody
YTD Statement of Revenues and
Expenses Through September 30, 2016


YTD Statement of Revenues and
Expenses Through September 30, 2016


| Public Works | Total Annual Budget | YTD Budget | YTD Actual | Variance |  | Prior YTD Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | $\begin{aligned} & \text { (\% of YTD } \\ & \text { Budget) } \\ & \hline \end{aligned}$ |  | (Diff from Prior Year) |
| Salaries | 122,056 | 91,542 | 91,248 | 0 | 100\% | 89,557 | $(1,691)$ |
| Group Insurance | 22,948 | 17,211 | 15,349 | 2 | 89\% | 15,108 | (241) |
| Medicare | 1,770 | 1,327 | 1,352 | (0) | 102\% | 1,232 | (119) |
| Retirement | 19,773 | 14,830 | 15,169 | ■ (0) | 102\% | 14,561 | (608) |
| Workers' Compensation | 155 | 155 | 583 | ■ (0) | 376\% | 2,020 | 1,437 |
| Personnel Services | 166,701 | 125,065 | 123,699 | 1 | 99\% | 122,478 | $(1,221)$ |
|  |  |  |  |  |  |  |  |
| Official/Admin Svcs | 177,756 | 133,317 | 230,998 | (98) | 173\% | 168,749 | $(62,249)$ |
| Professional Services | 100,000 | 75,000 | 11,916 | 63 | 16\% | 39,344 | 27,428 |
| Tree Fund Expenses | 93,000 | 69,750 | 58,780 | -11 | 84\% | 21,315 | $(37,465)$ |
| Technical Services | 83,900 | 62,925 | 6,800 | 56 | 11\% | 1,800 | $(5,000)$ |
| Repairs \& Maintenance | 23,300 | 17,475 | 9,096 | - 8 | 52\% | 11,474 | 2,378 |
| R\&M - Storm Damage Removal | 40,000 | 30,000 | 5,855 | -24 | 20\% | 1,750 | $(4,105)$ |
| R\&M - Street Maintenance | 646,000 | 484,500 | 546,706 | $\square$ (62) | 113\% | 530,828 | $(15,879)$ |
| R\&M - Traffic Signals | 196,000 | 147,000 | 178,286 | 号(31) | 121\% | 214,462 | 36,176 |
| R\&M - Right of Way Maint | 129,000 | 96,750 | 127,758 | $\square$ (31) | 132\% | 24,457 | $(103,301)$ |
| Claims | 1,000 | 750 | 526 | 0 | 70\% | 4,764 | 4,239 |
| Communications | 4,700 | 3,525 | 1,696 | 2 | 48\% | 2,512 | 816 |
| Advertising | 2,500 | 1,875 | 1,219 | - 1 | 65\% | - | $(1,219)$ |
| Printing \& Binding | 1,500 | 1,125 | 2,350 | ( 1 ) | 209\% | 1,105 | $(1,246)$ |
| Dues \& Fees | 275 | 206 | 21 | 0 | 0\% | 250 | 250 |
| Travel | 4,280 | 3,210 | 906 | - 2 | 28\% | 363 | (543) |
| Education \& Training | 3,000 | 2,250 | 1,383 | - 1 | 61\% | - | $(1,383)$ |
| Purchased/ Contracted Services | 1,506,211 | 1,129,658 | 1,187,022 | (57) | 105\% | 1,023,173 | $(163,849)$ |
|  |  |  |  |  |  |  |  |
| Supplies-Office | 1,200 | 900 | 1,047 | (0) | 116\% | 1,002 | (45) |
| Supplies-Road Materials | 65,000 | 48,750 | 65,327 | $\square \quad(17)$ | 134\% | 50,179 | $(15,149)$ |
| Electricity | 485,000 | 363,750 | 343,024 | 21 | 94\% | 349,796 | 6,772 |
| Small Equipment | - | - | 319 | (0) |  | 3,454 | 3,135 |
| Supplies and Materials | 551,450 | 413,588 | 409,718 | 4 | 99\% | 404,431 | $(5,287)$ |
|  |  |  |  |  |  |  |  |
| Transfers to Capital Fund | 1,440,495 | 1,080,371 | 1,080,372 | (0) | 100\% | 858,750 | $(221,622)$ |
| Transfers to Capital Fund | 1,440,495 | 1,080,371 | 1,080,372 | (0) | 100\% | 858,750 | $(221,622)$ |
|  |  |  |  |  |  |  |  |
| Total Public Works | 3,664,857 | 2,748,682 | 2,800,811 | (52) | 102\% | 2,408,832 | $(391,979)$ |

YTD Statement of Revenues and
Expenses Through September 30, 2016


YTD Statement of Revenues and
Expenses Through September 30, 2016

$\left.\begin{array}{|lrrrrrrrr}\text { Economic Development } & \begin{array}{c}\text { Total Annual } \\ \text { Budget }\end{array} & \text { YTD Budget } & \text { YTD Actual } & & & \\ \text { Variance } \\ \text { (\% of YTD } \\ \text { Budget) }\end{array}\right)$


| Economic Development | Total Annual Budget | YTD Budget | YTD Actual |  | Variance | Prior YTD Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | $\begin{array}{r} \text { (\% } \\ 0 \\ 0 \\ \hline \end{array}$ |  | $\begin{aligned} & \text { (Diff from Prior } \\ & \text { Year) } \end{aligned}$ |


| Regular Salaries | 152,922 | 114,692 | 113,685 | $\square$ | 1 | 99\% | - | $(113,685)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group Insurance | 15,514 | 11,636 | 8,890 |  | 3 | 76\% | - | $(8,890)$ |
| Medicare | 1,527 | 1,145 | 1,662 | - | (1) | 145\% | - | $(1,662)$ |
| Retirement | 24,774 | 18,581 | 14,301 |  | 4 | 77\% | - | $(14,301)$ |
| Workers' Compensation | 310 | 233 | 608 | - | (0) | 262\% | - | (608) |
| Personnel Services | 195,047 | 146,285 | 139,146 |  | 7 | 95\% | - | $(139,145.89)$ |
|  |  |  |  |  |  |  |  |  |
| Professional Services | 30,000 | 22,500 | 25,000 | $\square$ | (3) | 111\% | 25,500 | 500 |
| Technical Services | 11,300 | 8,475 | 82 | - | 8 | 1\% | - | (82) |
| Communications | 968 | 726 | 523 | , | 0 | 72\% | 6 | (517) |
| Advertising | 36,450 | 27,338 | 17,770 | - | 10 | 65\% | 24,585 | 6,815 |
| Travel | 1,500 | 1,125 | 119 | $\square$ | 1 | 11\% | 400 | 281 |
| Dues \& Fees | 13,500 | 10,125 | 1,656 |  | 8 | 16\% | 4,051 | 2,395 |
| Purchased/ Contracted Services | 93,718 | 70,289 | 83,436 |  | (13) | 119\% | 117,047 | 33,612 |


| Supplies | - | - | 26 |  |  | - | (26) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food | 1,500 | 1,125 | 1,293 | (0) | 115\% | 950 | (343) |
| Supplies and Materials | 1,500 | 1,125 | 1,319 | (0) | 117\% | 1,345 | 26 |
|  |  |  |  |  |  |  |  |
| Transfers to Debt Service Fund | 1,500,000 | 1,125,000 | 1,125,000 | (0) | 100\% | 1,017,000 | $(108,000)$ |
| Transfers Out | 1,500,000 | 1,125,000 | 1,125,000 | (0) | 100\% | 1,135,392 | $(213,509)$ |
|  |  |  |  |  |  |  |  |
| Total Economic Development | 1,790,265 | 1,342,699 | 1,348,901 | (6) | 100\% | 1,135,392 | $(213,509)$ |



| Capital Projects Fund | Original Budget | Adjustments/ Amendments | Total Project Budget | Spent in Prior Years | Spent in Current Year | Total Spent to Date | Project Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures |  |  |  |  |  |  |  |
| Data Center Power Protection | 25,620 | - | 25,620 | $(5,675)$ | (735) | $(6,410)$ | 19,210 |
| Physical Access and Video Control Management System | 50,000 | - | 50,000 | - | $(50,084)$ | $(50,084)$ | (84) |
| Unified Threat Management System | 30,000 | - | 30,000 | $(35,792)$ |  | $(35,792)$ | $(5,792)$ |
| GIS Server | 21,500 |  | 21,500 |  |  | - | 21,500 |
| Data Center Switch Replacement | 56,700 |  | 56,700 |  |  |  | 56,700 |
| Information Technology | 389,220 | - | 389,220 | $(242,195)$ | $(50,819)$ | $(293,014)$ | 96,206 |
| City Hall Design, Construction \& Equipment | 100,000 | 750,000 | 850,000 | - | $(8,237,509)$ | $(8,237,509)$ | $(7,387,509)$ |
| Programming Study for City Hall | 50,000 | - | 50,000 | $(1,200)$ | $(50,000)$ | $(51,200)$ | $(1,200)$ |
| City Hall Reconfiguration for Efficiency | 31,500 | 40,000 | 71,500 | $(53,265)$ | $(10,876)$ | $(64,141)$ | 7,359 |
| Facilities Improvement Partnership Program (2015 FIPP) | 250,000 | 50,000 | 300,000 | $(22,941)$ | $(17,500)$ | $(40,441)$ | 259,559 |
| Facilities Improvement Partnership Program (2016 FIPP) | 250,000 | - | 250,000 | - | $(90,739)$ | $(90,739)$ | 159,261 |
| Facilities | 681,500 | 840,000 | 1,521,500 | $(77,406)$ | $(8,406,625)$ | (8,484,031) | $(6,962,531)$ |
| Fixed LPR \& Mobile LPR | 119,875 | - | 119,875 | $(49,459)$ | 0 | $(49,459)$ | 70,416 |
| Code Red | 24,500 | - | 24,500 | $(18,875)$ | 0 | $(18,875)$ | 5,625 |
| Vehicle Replacement | 2,200,000 | 59,026 | 2,259,026 | $(1,224,345)$ | $(417,278)$ | $(1,641,623)$ | 617,403 |
| Daily Report Software | 12,400 | - | 12,400 | - | 0 |  | 12,400 |
| Surveillance System | 113,000 | 180,375 | 293,375 | $(216,451)$ | 0 | $(216,451)$ | 76,924 |
| Brook Run Surveillance Camera System COMPLETED 2014 | 113,000 | 30,375 | 143,375 | $(143,375)$ | 0 | $(143,375)$ | - |
| Video Survellance | - | 150,000 | 150,000 | $(73,076)$ |  | $(73,076)$ | 76,924 |
| New Position-Detective Machinery \& Equipment | 30,000 | 160,000 | 190,000 | $(26,057)$ | 0 | $(26,057)$ | 163,943 |
| AFIS Automated Fingerprint Identification System | 54,398 | - | 54,398 | $(48,325)$ |  | $(48,325)$ | 6,073 |
| Interview Room Recording Upgrade/Replacement | 10,000 |  | 10,000 |  | $(3,400)$ | $(3,400)$ | 6,600 |
| Gated Community Access Controls | - | 40,000 | 40,000 | $(25,523)$ | $(10,819)$ | $(36,342)$ | 3,658 |
| Speed/Message Trailer | 11,200 | - | 11,200 | - | $(11,145)$ | $(11,145)$ | 55 |
| Police Department | 2,575,373 | 439,401 | 3,014,774 | $(1,609,035)$ | $(442,642)$ | $(2,051,677)$ | 963,097 |
|  |  |  |  |  |  |  |  |
| Operating Transfers to E-911 Fund |  |  |  |  |  |  |  |
| E-911 | - | - | - | - | 0 | - | - |
|  |  |  |  |  |  |  |  |
| Dunwoody Village TE Project | 2,100,000 | $(525,103)$ | 1,574,897 | $(1,163,836)$ | 0 | $(1,163,836)$ | 411,061 |
| Road Resurfacing | 12,929,495 | 83,697 | 13,263,192 | $(8,892,439)$ | $(1,834,478)$ | $(10,726,917)$ | 2,536,275 |
| New Sidewalks and ADA Ramps | 2,970,000 | 26,210 | 2,996,210 | $(2,744,997)$ | $(355,841)$ | $(3,075,318)$ | $(79,108)$ |
| Tilly Mill Sidewalk Womack to N. P'tree - Phase 1 | 250,000 | 48,790 | 298,790 | $(25,519)$ | $(41,423)$ | $(66,942)$ | 231,848 |
| Village Creek Drive Sidewalk | 156,000 |  | 156,000 |  | $(256,223)$ | $(256,223)$ | $(100,223)$ |
| Peeler Road Sidewalk \& Bike Lane | 50,000 |  | 50,000 |  | $(31,602)$ | $(31,602)$ | 18,398 |
| Traffic Calming Radar Signs | 100,000 | 150,000 | 250,000 | $(12,570)$ | $(4,700)$ | $(17,270)$ | 232,730 |
| N. Peachtree Rd/Tilly Mill Intersection Improvement | 2,850,000 | - | 3,350,000 | $(604,262)$ | $(861,306)$ | $(1,465,568)$ | 1,884,432 |
| Mt. Vernon Rd/Vermack Intersection Improvement | 325,000 | 106,000 | 431,000 | $(171,645)$ | $(139,680)$ | $(311,324)$ | 119,676 |
| Womack/Vermack Intersection Improvement | 200,000 | 200,000 | 400,000 | $(69,912)$ | 0 | $(69,912)$ | 330,088 |
| Wayfinding | 150,000 | - | 150,000 | $(121,695)$ | $(26,591)$ | $(148,286)$ | 1,714 |
| Chamblee Dunwoody \& Spalding Drive | 370,000 | 55,000 | 425,000 | $(119,935)$ | $(26,003)$ | $(145,938)$ | 279,063 |
| School Pedestrian Safety Improvements - COMPLETED 2015 | - | 40,000 | 40,000 | $(41,916)$ |  | $(41,916)$ | $(1,916)$ |
| Concept Funding-Tilly Mill at Mt. Vernon Place | 25,000 | - | 25,000 | $(6,250)$ | $(13,700)$ | $(19,950)$ | 5,050 |
| Concept Funding-Mt. Vernon at Tilly Mill | 25,000 | - | 25,000 | $(5,000)$ |  | $(5,000)$ | 20,000 |
| Concept Funding-Chamblee Dunwoody at Peeler | 50,000 | - | 50,000 | - | 0 | - | 50,000 |
| Citywide Traffic Signal Communications (ITS) | 265,000 | 126,000 | 391,000 | $(91,131)$ | $(53,805)$ | $(144,936)$ | 246,064 |
| Chamblee Dunwoody Rd Bicycle \& Pedestrian Imprv (Cambridge to VV) | 1,650,000 | 3,200,000 | 4,850,000 | $(88,940)$ | $(1,540,037)$ | $(1,628,977)$ | 3,221,023 |
| Chesnut Elementary Pedestrian Project | - | 13,915 | 13,915 | $(13,915)$ | 0 | $(13,915)$ | - |
| Kingsley Safe Routes to School-retaining walls - COMPLETED 2016 | - | 82,845 | 82,845 | $(85,883)$ | $(23,639)$ | $(109,522)$ | $(26,676)$ |
| Construction Funding Mt. Vernon/Womack Pedestrian Crossing Improvements | - | 150,000 | 150,000 | $(45,379)$ |  | $(45,379)$ | 104,621 |
| Chamblee Dunwoody Georgetown Corridor | 275,000 | 150,000 | 1,175,000 | $(58,431)$ | $(49,419)$ | $(107,849)$ | 1,067,151 |
| Watermain Project with DeKalb (will be reimbursed) | - | 1,357,552 | 1,357,552 | $(1,263,645)$ | (2,061,142) | $(3,324,787)$ | $(1,967,235)$ |
| Pedestrian Crossing Imprvts-Chamblee Dunwoody at Redfield \& N. P'tree Rd at |  |  |  |  |  |  |  |
| Barclay | 135,000 |  | 135,000 |  | $(15,762)$ | $(15,762)$ | 119,238 |
| Westside Connector - Concept | 200,000 |  | 200,000 |  |  | - | 200,000 |
| Cotillion Drive Multi-use Path Design | 50,000 |  | 50,000 |  |  | - | 50,000 |
| Winters Chapel Multi-use Path Design | 100,000 |  | 100,000 |  | $(45,635)$ | $(45,635)$ | 54,365 |
| Crosswalk replacement with PCID (will be reimbursed) | - | 939,356 | 939,356 | $(973,225)$ | 0 | $(973,225)$ | $(33,869)$ |
| IGA Doraville Crosswalk | - | 40,000 | 40,000 | - | 0 | - | 40,000 |
| Peachford Road Extension |  |  | - | - | $(3,550)$ | $(3,550)$ | $(3,550)$ |
| Public Works | 25,225,495 | 7,744,263 | 32,969,758 | $(16,575,004)$ | $(7,384,535)$ | $(23,959,539)$ | 9,010,219 |
|  |  |  |  |  |  |  |  |
| Pernoshal Park | 1,025,000 | 2,225,000 | 3,250,000 | $(2,066,371)$ | $(848,590)$ | $(2,914,961)$ | 335,039 |
| Brook Run Trail | 572,010 | 675,179 | 1,247,189 | $(1,241,215)$ | $(1,149)$ | $(1,242,364)$ | 4,825 |
| Nancy Creek Greenway | 25,000 | - | 25,000 | $(17,463)$ | 0 | $(17,463)$ | 7,538 |
| Dunwoody Gateway Marker Installation | 150,000 | - | 150,000 | $(9,618)$ | 0 | $(9,618)$ | 140,382 |
| Donaldson Chesnut Facility Stabilization | 226,000 | 100,000 | 326,000 | $(115,868)$ | $(136,281)$ | $(252,149)$ | 73,851 |
| Donaldson Chesnut Facility Stabilization (2012) | 100,000 | $(100,000)$ | - | - | $(28,190)$ | $(28,190)$ | $(28,190)$ |


| Capital Projects Fund | Original Budget | Adjustments/ Amendments | Total Project Budget | Spent in Prior Years | Spent in Current Year | Total Spent to Date | Project Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures |  |  |  |  |  |  |  |
| Donaldson Chesnut Facility Stabilization (2013) | 126,000 | 200,000 | 326,000 | $(115,868)$ | $(108,091)$ | $(223,959)$ | 102,041 |
| Design for Future Parks Trails Projects | 25,000 | - | 25,000 | - | $(6,261)$ | $(6,261)$ | 18,739 |
| Brook Run Dog Park Relocation - COMPLETED 2016 | 195,000 | - | 195,000 | $(167,945)$ | $(27,055)$ | $(195,000)$ | - |
| Dunwoody Park Parking Lot Resurfacing - COMPLETED 2015 | 100,000 | - | 100,000 | $(82,431)$ | 0 | $(82,431)$ | 17,569 |
| Georgetown Park-Play Structure | - | 25,000 | 25,000 | - | 0 | - | 25,000 |
| Dunwoody Nature Center Parking Lot Resurfacing - COMPLETED 2016 | 100,000 | - | 100,000 | $(60,716)$ |  | $(60,716)$ | 39,284 |
| DeKalb Settlemetn Park System Improvements | - | 3,200,000 | 3,200,000 | - | $(19,000)$ | $(19,000)$ | 3,181,000 |
| Constr. Great Lawn @ Brook Run | - | 300,000 | 300,000 | - | 0 | - | 300,000 |
| 50 Perimeter Center East and 185 Perimeter Center Parkway - COMPLETED 2015 | - | 380,000 | 380,000 | $(380,022)$ |  | $(380,022)$ | (22) |
| DNC Dam Stabilization - COMPLETED 2016 | 33,000 |  | 33,000 |  | $(26,552)$ | $(26,552)$ | 6,448 |
| NDCAC Bathroom Renovation | 115,000 |  | 115,000 |  | $(5,225)$ | $(5,225)$ | 109,775 |
| Surveillance Cameras at Pernoshal Park | 205,000 |  | 205,000 |  |  | - | 205,000 |
| Georgetown Park Surveillance (playground at Avon Avenue) | 26,000 |  | 26,000 |  |  | - | 26,000 |
| Georgetown Park Surveillance (West Point Park) | 40,000 |  | 40,000 |  |  | - | 40,000 |
| Parks | 3,072,010 | 7,107,124 | 10,179,134 | (4,565,222) | (1,070,113) | (5,635,334) | 4,543,799 |
|  |  |  |  |  |  |  |  |
| Electric Vehicle Charging Station |  |  |  |  | $(28,070)$ | $(28,070)$ | $(28,070)$ |
| Community Development | 20,000 | - | 20,000 | (9,144) | $(28,070)$ | $(37,214)$ | $(17,214)$ |
|  |  |  |  |  |  |  |  |
| Total | 31,963,598 | 16,130,787 | 48,094,385 | $(23,078,006)$ | $(17,382,803)$ | $(40,460,809)$ | 7,633,576 |

YTD Statement of Revenues and
Expenses Through September 30, 2016


City of Dunwoody
YTD Statement of Revenues and
Expenses Through September 30, 2016


City of Dunwoody
YTD Statement of Revenues and
Expenses Through September 30, 2016

| Motor Vehicle Rental Excise Tax Fund | Total Annual Budget | $\begin{gathered} \text { YTD } \\ \text { Budget } \end{gathered}$ | YTD Actual | Variance |  |  | Prior YTD <br> Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) |  |  |  | (Difference from Prior Year) |
| Revenues |  |  |  |  |  |  |  |  |
| MV Rental Excise Tax | 100,000 | 75,000 | 74,841 | (0) | () | 100\% | 87,783 | 12,942 |
| Total Revenues | 100,000 | 75,000 | 74,841 | (0) | 0) | 100\% | 87,783 | 12,942 |
| Expenditures |  |  |  |  |  |  |  |  |
| Transfers to General Fund | 100,000 | 75,000 | 74,841 |  | 0 | 100\% | 87,783 | 12,942 |
| Total Expenditures | 100,000 | 75,000 | 74,841 | 0 | 0 | 100\% | 87,783 | 12,942 |

Total Revenues over/(under) Expenditures

City of Dunwoody
YTD Statement of Revenues and
Expenses Through September 30, 2016


City of Dunwoody
YTD Statement of Revenues and
Expenses Through September 30, 2016

| Debt Service Fund | Total Annual <br> Budget | $\begin{aligned} & \text { YTD } \\ & \text { Budget } \end{aligned}$ | YTD Actual | Variance |  |  | Prior YTD <br> Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | (\% of YTD <br> Budget) |  |  | (Difference from Prior $\qquad$ Year) |
| Revenues |  |  |  |  |  |  |  |  |
| Transfers from General Fund | 1,608,367 | 1,206,275 | 1,206,275 | 0 | 0 | 100\% | 1,098,275 | $(108,000)$ |
| Total Revenues | 1,608,367 | 1,206,275 | 1,206,275 | 0 | 0 | 100\% | 1,098,275 | $(108,000)$ |
| Expenditures |  |  |  |  |  |  |  |  |
| Lease Principal | - | - | - | - |  |  | - | - |
| Lease Interest | - | - | - | - |  |  | - | - |
| Transfers Out - CU | 1,708,367 | 830,997 | 813,948 | 17 |  | 98\% | 1,385,566 | 571,618 |
| Total Expenditures | 1,708,367 | 830,997 | 813,948 | 17 |  | 98\% | 1,385,566 | 571,618 |
|  |  |  |  |  |  |  |  |  |
| Total Revenues over/(under) Expenditures | $(100,000)$ | 375,278 | 392,327 | 17 | 7 | 105\% | $(287,290)$ | $(679,618)$ |



# Convention Vistors' Bureau of Dunwoody 

| CVB of Dunwoody | Total Annual Budget | YTD Budget | YTD Actual | $\begin{aligned} & \text { Variance } \\ & \text { (\% of YTD } \\ & \text { Budget) } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Prior YTD } \\ \text { Actual } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fund Balance | - | - | - |  |  |
| Revenues |  |  |  |  |  |
| Interest Revenue | 504 | 378 | 193 | 51\% | 368 |
| Rental Income | 13,205 | 8,687 | 8,309 | 96\% | 5,754 |
| Tax Revenue | 1,091,821 | 848,840 | 811,312 | 96\% | 793,505 |
| Total Revenues | 1,105,530 | 857,906 | 819,814 | 96\% | 799,628 |
| Expenditures |  |  |  |  |  |
| Employees/Personnel |  |  |  |  |  |
| Salaries | 320,965 | 240,752 | 230,097 | 96\% | 201,955 |
| Benefits | 38,400 | 28,800 | 28,802 | 100\% | 22,668 |
| Payroll Taxes | 32,097 | 24,076 | 17,989 | 75\% | 15,376 |
| Total Employees/Personnel Expenditures | 391,462 | 293,628 | 276,889 | 94\% | 239,998 |
| Administrative |  |  |  |  |  |
| Depreciation Expense | - | - | - |  | - |
| Legal \& Professional Fees | 18,300 | 15,100 | 12,456 | 82\% | 14,791 |
| Rent | 69,349 | 45,795 | 47,925 | 105\% | 44,857 |
| Employee Development | 5,125 | 4,625 | 3,254 | 70\% | 5,798 |
| IT Support | 6,960 | 5,220 | 6,001 | 115\% | 7,495 |
| Insurance | 3,900 | 700 | 1,551 | 222\% | 2,157 |
| Postage/Courier/Ovenight Mail | - | - | - |  | 1,335 |
| Telephone/Internet | 8,832 | 6,624 | 5,789 | 87\% | 5,256 |
| Licenses \& Fees | 3,050 | 2,300 | 699 | 30\% | 39 |
| Miscellaneous | 1,200 | 900 | 575 | 64\% | 442 |
| Office Expense | 2,400 | 1,800 | 1,316 | 73\% | 10,176 |
| Meals \& Meeting Expenses | 3,200 | 2,350 | 2,130 | 91\% | 1,665 |
| Travel | 4,200 | 3,150 | 2,250 | 71\% | 2,918 |
| Small Equipment | 4,100 | 4,100 | 5,275 | 129\% | 9,803 |
| Total Administrative Expenditures | 130,616 | 92,664 | 89,222 | 96\% | 108,567 |
| Marketing |  |  |  |  |  |
| Research | - | - | - |  | 40,154 |
| Graphic Design | 24,000 | 18,000 | 22,949 | 127\% | 22,958 |
| Public Relations | 27,000 | 21,750 | 17,590 | 81\% | 15,051 |
| Website Management | 41,000 | 31,700 | 28,150 | 89\% | 58,645 |
| Website Marketing | 66,000 | 49,500 | 56,151 | 113\% | 33,561 |
| Advertising - Print | 75,000 | 56,250 | 68,235 | 121\% | 78,658 |
| Advertising - Digital | 99,000 | 76,000 | 82,164 | 108\% | 40,118 |
| Printing | 15,000 | 14,000 | 1,657 | 12\% | 8,732 |
| Postage/Courier/Ovenight Mail | 2,400 | 1,800 | 846 | 47\% | 9 |
| Dues \& Subscriptions | 17,955 | 9,760 | 27,800 | 285\% | 20,029 |
| Memberships | 12,310 | 12,310 | 8,244 | 67\% | 9,063 |
| Customer Relationship Management Tool | 13,500 | - | - |  | - |
| Photography | 31,000 | 28,000 | 12,852 | 46\% | 2,851 |
| Miscellaneous | 1,800 | 1,350 | 210 | 16\% | 83 |
| Total Marketing Expenditures | 425,965 | 320,420 | 326,848 | 102\% | 329,911 |
| Promotional |  |  |  |  |  |
| Conventions and Trade Shows | 26,050 | 25,100 | 13,535 | 54\% | 24,529 |
| Event Hosting \& Site Visits | 46,800 | 43,100 | 24,840 | 58\% | 12,166 |
| Sponsorships | - | - | 1,500 |  | 16,600 |
| Group Sales Show Sponsorships | 40,000 | 30,000 | 41,700 | 139\% | - |
| Meals and Business Development | 3,600 | 2,700 | 4,334 | 161\% | 4,306 |
| Meeting Bids and Incentives | 10,000 | 7,500 | 372 | 5\% | - |
| Promotions | 54,000 | 48,000 | 35,296 | 74\% | 27,269 |
| Travel | 13,200 | 9,900 | 4,456 | 45\% | 10,071 |
| Promotional Materials | 14,400 | 10,800 | 11,635 | 108\% | 18,393 |
| Total Promotional Expenditures | 208,050 | 177,100 | 137,669 | 78\% | 113,335 |
| Total Expenditures | 1,156,093 | 883,812 | 830,628 | 94\% | 791,811 |
| Total Revenues over/(under) Expenditures | $(50,563)$ | (25,906) | $(10,814)$ |  | 7,817 |

