## To: Mayor and City Council

From: Chris Pike, Finance Director

Date: October 26, 2018

## Subject: YTD Financial Report for September 30, 2018

Following are the financial highlights through September 30, 2018. In regards to revenues, we are outpacing expectations for the first three quarters of the year. Hotel taxes fell off pace due to renovations at Marriott and Crowne. Franchise fees and building permits are ahead of budget with especially positive numbers in building permits. Building permits, due mostly to the 12 -story development on Hammond, has surpassed our annual budget already; and by almost $70 \%$. The amendment approved in October utilized much of these increases in revenues ( $\$ 1.4$ million). Municipal court fines continue to pace well ahead of budget due mainly to efforts to improve I-285 traffic enforcement. E911 continues to be ahead of budget. (It's worth mentioning that 2019 will have just 11 months of revenue due to the new state collection process.) Interest revenues are up $\$ 44,000$ which is almost $400 \%$ of budget and more than double prior year numbers due to an increase in yields, better cash management, and improved predictability of our flow of funds. Though not shown in September, the Insurance Premiums Tax was received in October and exceeded budgeted figures by about 10\%.

Overall, expenditures are tracking below budget. As with revenues, many of these unspent expenditures were reallocated to the Brook Run projects. Specific line items are of significance. First, police department expenditures and specifically personnel costs are significantly under budget. This variance is attributable to budgeting for positions not filled during much of the year, but I'm pleased to say that DPD is near $100 \%$ filled at this time. In both Public Works and Parks, the repairs and maintenance line items are under budget as much of the summer work has yet to be billed.

Nothing noted above should have any impact on operational goals and projects for 2018.

[^0]| Revenues \& Resources | Total Annual <br> Budget | YTD Budget |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | YTD Actual




| Revenues | Total Annual Budget | YTD Budget | YTD Actual | Variance |  | Prior YTD Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | $\begin{gathered} \text { (\% of YTD } \\ \text { Budget) } \\ \hline \end{gathered}$ |  | (Diff from Prior Year) |
| Real Property Tax | 6,798,000 | 2,010,000 | 1,904,283 $\square$ | (106) | 95\% | 2,466,500 | $(562,217)$ |
| Personal Property Tax | 400,000 | 225,000 | 121,629 $\square$ | (103) | 54\% | 248,964 | $(127,335)$ |
| Motor Vehicle | 150,000 | 112,500 | 190,000 | 78 | 169\% | 186,865 | 3,136 |
| Intangibles (Reg \& Recording) | 160,000 | 120,000 | 107,583 | (12) | 90\% | 174,018 | $(66,435)$ |
| Franchise Fees | 3,625,000 | 3,159,000 | 3,645,446 | 486 | 115\% | 653,936 | 2,991,510 |
| Hotel/Motel Tax | 1,680,000 | 1,260,000 | 1,164,777 | (95) | 92\% | 1,269,507 | $(104,730)$ |
| Alcoholic Beverage Excise Tax | 650,000 | 487,500 | 502,031 | 15 | 103\% | 507,667 | $(5,637)$ |
| MVR Excise Tax | 100,000 | 75,000 | 85,229 | 10 | 114\% | 83,046 | 2,183 |
| Excise Tax on Energy | 100,000 | 75,000 | 123,372 | 48 | 164\% | 129,035 | $(5,663)$ |
| Business \& Occupation Tax | 3,040,000 | 2,935,000 | 2,841,319 | (94) | 97\% | 2,645,555 | 195,764 |
| Insurance Premium Tax | 2,900,000 |  | - | - |  |  |  |
| Financial Institutions Tax | 175,000 | 175,000 | 178,438 | 3 | 102\% | 177,864 | 574 |
| Penalties \& int on delinq taxe | 1,000 | 750 | 11,088 | 10 | 1478\% | 11,465 | (378) |
| Pen \& Int on delinq taxes-Business | 20,000 | 15,000 | 27,762 | 13 | 185\% | 22,689 | 5,074 |
| Taxes | 19,799,000 | 10,649,750 | 10,902,958 | 253 | 102\% | 8,577,112 | 2,325,846 |
| Alcoholic Beverage Licenses | 500,000 | - | 89,994 | 90 |  | 70,657 | 19,337 |
| Other Licenses and Permits | 2,500 | 1,875 | 19,617 | 18 | 1046\% | 12,260 | 7,357 |
| Planning \& Zoning Fees | 15,000 | 11,250 | 58,573 | 47 | 521\% | 52,942 | 5,631 |
| Bldg Structures \& Equipment | 1,000,000 | 750,000 | 1,699,939 | 950 | 227\% | 737,808 | 962,132 |
| OTC Inspections |  | - | 6,750 | 7 |  | 2,125 | 4,625 |
| Soil Erosion | 30,000 | 22,500 | 2,761 | (20) | 12\% | 20,952 | $(18,191)$ |
| Plan Review-Fire | 50,000 | 37,500 | 54,125 | 17 | 144\% | 45,900 | 8,225 |
| Tree Bank | - | - | - | - |  | 2,000 | $(2,000)$ |
| Licenses \& Permits | 1,597,500 | 823,125 | 1,931,760 | 1,109 | 235\% | 944,644 | 987,116 |
| Local Government Grants | - | - | - | - |  | - | - |
| Intergovernmental Revenues | - | - | - | - |  | - | - |
| Special Police Services | 15,000 | 11,250 | 15,370 | $\square 4$ | 137\% | 12,505 | 2,865 |
| Fingerprinting Fee | 6,000 | 4,500 | 5,154 | 1 | 115\% | 5,802 | (648) |
| Public Safety-Other | 75,000 | 56,250 | 67,067 | 11 | 119\% | 59,473 | 7,594 |
| Special Assessments | 20,000 | 10,000 | 8,311 | (2) | 83\% | 6,674 | 1,637 |
| Streetlight Fees | 330,000 | 110,000 | 114,593 | $\square 5$ | 104\% | 113,250 | 1,343 |
| Charges for services: Parking | - | - | 518 | 1 | 0\% | 699 | (180) |
| Recreation Program Fees | 44,500 | 29,667 | 3,848 | (26) | 13\% | 20,078 | $(16,229)$ |
| Pavilion Rentals | 25,000 | 18,750 | 29,745 | 11 | 159\% | 27,900 | 1,845 |
| NSF Fees | - | - | 185 | 0 |  | 750 | (565) |
| Other Charges for Services | 517,300 | 242,217 | 244,791 | 3 | 101\% | 249,291 | $(4,499)$ |
| Municipal Court Fines \& Forfeitures | 1,000,000 | 750,000 | 1,061,742 | 312 | 142\% | 1,029,262 | 32,480 |
| Fines \& Forfeitures | 1,000,000 | 750,000 | 1,061,742 | 312 | 142\% | 1,029,262 | 32,480 |
| Interest Revenue | 20,000 | 15,000 | 59,115 | 44 | 394\% | 27,222 | 31,892 |
| Investment Income | 20,000 | 15,000 | 59,115 | 44 | 394\% | 27,222 | 31,892 |
| Contr \& Don From Priv Sources | - | - | 5,063 | 5 |  | 4,000 | 1,063 |
| Explorer Donations | 5,000 | 5,000 | 5,406 | 0 | 108\% | 12,199 | $(6,793)$ |
| Donations | - | - | - | - |  | 5,000 | $(5,000)$ |
| Contributions \& Donations from Private Sources | 5,000 | 5,000 | 10,469 | 5 | 209\% | 21,199 | $(10,730)$ |
| Rents \& Royalties | 240,000 | 180,000 | 230,417 | 50 | 128\% | 232,803 | $(2,386)$ |
| Reimb for damaged property | - | - | 58,404 | 58 |  | 6,368 | 52,036 |
| Other Charges For Services | 2,000 | 1,500 | 587 | (1) | 39\% | 838 | (252) |
| Miscellaneous Revenue | - | - | 3,742 | 4 |  | 15 | 3,727 |
| Miscellaneous Revenue | 242,000 | 181,500 | 293,150 | 112 | 162\% | 240,025 | 53,126 |
| Proceeds from sale of property | 1,602,146 | 1,056,539 | 1,057,576 | 1 | 100\% | 420,396 | 637,181 |
| Other Financing Sources | 1,602,146 | 1,056,539 | 1,057,576 | 1 | 100\% | 420,396 | 637,181 |
| Use of Prior Year Reserves | 379,381 | - | - | - |  | - | - |


| Total Revenues | $\mathbf{2 5 , 1 6 2 , 3 2 7}$ | $\mathbf{1 3 , 7 2 3 , 1 3 1}$ | $\mathbf{1 5 , 5 6 1 , 5 6 1}$ | $\mathbf{1 , 8 3 8}$ | $\mathbf{1 1 3 \%}$ | $\mathbf{1 1 , 5 0 9 , 1 5 1}$ | $\mathbf{4 , 0 5 2 , 4 1 0}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



| City Council | Shortal | Tallmadge | Nall | Riticher | Deutsch | Lambert | Heneghan | Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regular Salaries | 12,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 |  | 66,000 |
| Group Insurance | 564 |  | 19,952 | 13,965 | 19,952 | 10,575 |  |  | 65,008 |
| Social Security | 732 | 558 | 430 | 455 | 403 | 469 | 558 |  | 3,605 |
| Medicare | 171 | 131 | 101 | 106 | 94 | 110 | 131 |  | 843 |
| Workers' Compensation |  |  |  |  |  |  |  | 128 | 128 |
| Personnel Services | 13,466 | 9,689 | 29,483 | 23,527 | 29,450 | 20,153 | 9,689 | 128 | 135,585 |
|  |  |  |  |  |  |  |  |  |  |
| Professional Services |  |  |  |  |  |  |  | 250 | 250 |
| Technical Services |  |  |  |  |  |  |  |  | - |
| Repairs \& Maintenance |  |  |  |  |  |  |  | 3,750 | 3,750 |
| Property/Liability Insurance |  |  |  |  |  |  |  | 32,659 | 32,659 |
| Communications |  |  |  |  |  | 654 | 1,792 | 21 | 2,467 |
| Printing \& Binding |  |  |  |  |  |  |  |  | - |
| Travel | 993 |  | 1,089 |  | 1,044 | 58 |  |  | 3,184 |
| Dues \& Fees |  |  | 1,245 |  |  |  |  | 30 | 1,275 |
| Education \& Training | 540 |  | 820 |  | 695 |  |  |  | 2,055 |
| Purchased/ Contracted Services | 1,533 | - | 3,154 | - | 1,739 | 712 | 1,792 | 36,710 | 45,639 |
|  |  |  |  |  |  |  |  |  |  |
| Supplies | 114 | 85 | 170 | 137 | 167 | 123 | 795 | 652 | 2,243 |
| Food | 188 | 52 | 263 |  | 23 |  |  | 844 | 1,368 |
| Books \& Periodicals |  |  |  |  |  |  |  |  | - |
| Small Equipment |  |  |  |  |  |  |  |  | - |
| Supplies and Materials | 301 | 137 | 433 | 137 | 189 | 123 | 795 | 1,496 | 3,612 |
|  |  |  |  |  |  |  |  |  |  |
| Total City Council | 15,301 | 9,825 | 33,070 | 23,664 | 31,378 | 20,988 | 12,275 | 38,334 | 184,835 |

[^1]




| Human Resources | Total Annual <br> Budget | YTD Budget |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | YTD Actual






| Municipal Court | Total Annual Budget | YTD Budget | YTD Actual | Variance |  | Prior YTD Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{array}{cc}  & (\% \text { of YTD } \\ \left(\$^{\prime} 000\right) & \text { Budget) } \\ \hline \end{array}$ |  |  | (Diff from Prior <br> Year) |
| Personnel Services | 293,898 | 219,983 | 195,006 | 25 | 89\% | 195,303 | 297 |
| Purchased/ Contracted Services | 283,734 | 212,801 | 123,005 | 90 | 58\% | 131,997 | 8,992 |
| Supplies and Materials | 31,680 | 23,860 | 5,730 | 18 | 24\% | 7,800 | 2,070 |
| Other Financing Uses |  |  |  | - |  |  |  |
| Total Municipal Court | 609,312 | 456,643 | 323,741 | 133 | 71\% | 335,100 | 11,359 |
|  |  |  |  |  |  |  |  |
| Municipal Court | Total Annual Budget | YTD Budget | YTD Actual | Variance |  | Prior YTD Actual |  |
|  |  |  |  | (\$ $\left.{ }^{\prime} 000\right) \quad \begin{gathered}\text { (\% of YTD } \\ \text { Budget) }\end{gathered}$ |  |  |  |
| Regular Salaries | 190,108 | 142,027 | 127,690 | 14 | 90\% | 129,970 | 2,279 |
| Overtime Salaries | 7,800 | 5,850 | 1,845 | 4 | 32\% | 222 | $(1,623)$ |
| Group Insurance | 54,377 | 40,783 | 41,083 | (0) | 101\% | 35,841 | $(5,242)$ |
| Medicare | 2,757 | 2,068 | 1,931 | 0 | 93\% | 1,974 | 43 |
| Retirement | 38,402 | 28,802 | 22,189 | 7 | 77\% | 26,846 | 4,657 |
| Workers' Compensation | 454 | 454 | 267 | 0 | 59\% | 450 | 183 |
| Personnel Services | 293,898 | 219,983 | 195,006 | 25 | 89\% | 195,303 | 297 |
| Professional Services | 207,100 | 155,325 | 99,823 | 56 | 64\% | 105,380 | 5,558 |
| Technical Services | 34,260 | 25,695 | 13,917 | 12 | 54\% | 14,806 | 889 |
| Repairs \& Maintenance | 22,854 | 17,141 | 2,626 | 15 | 15\% | 5,740 | 3,114 |
| Rentals | - | - | 224 | (0) |  | 392 | 168 |
| Communications | 4,960 | 3,720 | 2,596 | , | 70\% | 1,822 | (774) |
| Printing \& Binding | 3,500 | 2,625 | - | 3 | 0\% | 537 | 537 |
| Travel | 5,700 | 4,275 | 2,069 | 2 | 48\% | 649 | $(1,420)$ |
| Dues \& Fees | 935 | 701 | 1,592 | (1) | 227\% | 1,725 | 133 |
| Education \& Training | 4,425 | 3,319 | 150 | 3 | 5\% | 937 | 787 |
| Purchased/Contracted Services | 283,734 | 212,801 | 123,005 | 90 | 58\% | 131,997 | 8,992 |
| Supplies | 5,500 | 4,125 | 3,018 | 1 | 73\% | 1,777 | $(1,242)$ |
| Food | 2,200 | 1,650 | 1,058 | , | 64\% | 777 | (281) |
| Books \& Periodicals | 1,200 | 1,000 | - | 1 | 0\% | 1,347 | 1,347 |
| Small Equipment | 22,780 | 17,085 | 1,653 | 15 | 10\% | 3,899 | 2,246 |
| Supplies and Materials | 31,680 | 23,860 | 5,730 | 18 | 24\% | 7,800 | 2,070 |
| Total Municipal Court | 609,312 | 456,643 | 323,741 | 133 | 71\% | 335,100 | 11,359 |



City of Dunwoody
YTD Statement of Revenues and Expenses Through September 30, 2018

| E-911 | Total Annual Budget | YTD Budget | YTD Actual | Variance |  | Prior YTD Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | $\begin{gathered} \text { (\% of YTD } \\ \text { Budget) } \\ \hline \end{gathered}$ |  | (Diff from Prior Year) |
| Transfers to E-911 Fund | 175,000 | 131,250 | - | 131 | 0\% | 50,613 | 50,613 |
| Total E-911 | 175,000 | 131,250 | - | 131 | 0\% | 50,613 | 50,613 |








| Capital Projects Fund | Original Budget | Adjustments/ Amendments | Total Project Budget | Spent in Prior Years <br> Years | Spent in Current Year | Total Spent to Date | Project Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures |  |  |  |  |  |  |  |
| Physical Access and Video Control Management System | 50,000 | - | 50,000 | ( 50,084 ) |  | (50,084) | (84) |
| Unified Threat Management System | 30,000 |  | 30,00 | $(35,792)$ |  | (35,792) | (5,792) |
| GIS Server | 21,500 |  | 21,500 |  |  |  | 21,500 |
| Data Center Switch Replacement | 56,700 |  | 56,700 | (51,321) |  | (51,321) | 5,379 |
| Information Technology | 158,200 | - | 158,200 | (137,197) |  | $(137,197)$ | 21,003 |
| City Hall Design, Construction \& Equipment | 100,000 | 12,583,825 | 12,683,825 | (12,091,329) | (506,645) | (12,597,974) | 85,851 |
| Programming Study for City Hall | 50,000 |  | 50,000 | (51,200) |  | $(51,200)$ | $(1,200)$ |
| North Shallowford Buildout |  | 800,000 | 800,000 |  | $(103,800)$ | (103,800) | 696,200 |
| Facilities Improvement Partnership Program (2015 FIIPP) | 250,000 |  | 250,00 | $(315,685)$ |  | $(315,685)$ | (65,68) |
| Facilities Improvement Partnership Program (2016 FIPP) | 250,000 |  | 250,000 | 34 | $(157,296)$ | $(157,262)$ | 92,738 |
| Facilities Improvement Partnership Program (2017 FIPP) | 250,000 |  | 250,000 | $(95,806)$ | (368,450) | $(464,257)$ | (214,257) |
| Facilities Improvement Partnership Program (2018 FIPP) | 250,000 |  | 250,000 |  | $(2,003)$ | $(2,003)$ | 247,997 |
| Facilities | 1,150,000 | 13,383,825 | 14,533,825 | (12,553,986) | $(1,138,194)$ | (13,692,180) | 841,645 |
| Fixed LPR \& Mobile LPR | 119,875 |  | 119,875 | $(49,459)$ |  | (49,459) | 70,416 |
| Vehicle Replacement | 2,200,000 | 159,026 | 2,359,026 | (2,020,055) | $(162,252)$ | $(2,182,307)$ | 176,719 |
| Surveillance System | 113,000 | 180,37 | 293,375 | (216,451) |  | (216,451) | 76,924 |
| New Position-Detective Machinery \& Equipment | 30,000 | 273,000 | 303,000 | $(26,057)$ |  | $(26,057)$ | 276,94 |
| Expand Video Surveillance System |  | 300,000 | 300,000 |  |  | - | 300,000 |
| In-Car Camera System Replacement |  | 450,000 | 450,000 |  |  | - | 450,000 |
| Radio Coverage improvement |  | 850,000 | 850,000 |  |  |  | 850,000 |
| Police Department | 2,462,875 | 2,212,401 | 4,675,276 | (2,312,022) | (162,252) | (2,474,274) | 2,201,002 |
| Operating Transfers to E-911 Fund |  |  |  |  |  |  |  |
| E-911 | - |  |  |  |  | - |  |
| Dunwoody Village TE Project | 2,100,000 | (525,103) | 1,574,897 | $(1,176,566)$ |  | (1,176,566) | 398,331 |
| Road Resurfacing | 18,730,888 | 1,352,304 | 20,083,192 | (15,751,081) | (1,619,554) | (17,370,635) | 2,712,558 |
| Tilly Mill Sidewalk Womack to N. P'tree - Phase 1 | 250,000 | 1,048,790 | 1,298,790 | $(88,338)$ | $(42,685)$ | $(131,023)$ | 1,167,767 |
| Peeler Road Sidewalk \& Bike Lane | 50,000 | 35,000 | 85,000 | $(45,270)$ | $(3,051)$ | (48,321) | 36,679 |
| Womack Sidewalk Design \& Bike Lane |  | 340,000 | 340,000 | $(3,727)$ | (286,803) | (290,530) | 49,471 |
| Sidewalk/Multiuse Path Construction | 200,000 | 25,000 | 225,000 | (216,968) | (400) | (217,368) | 7,6.3 |
| Traffic Calming Radar Signs | 200,000 | 50,000 | 250,000 | $(125,651)$ | $(21,896)$ | $(147,547)$ | 102,453 |
| Meadow Lane Signal | 75,000 | 75,000 | 150,000 | (181,972) |  | (181,972) | (31,972) |
| N. Peachtree Rd/Tilly Mill Intersection Improvement | 2,850,000 | 500,000 | 3,350,000 | $(3,568,597)$ | $(147,123)$ | (3,715,720) | $(365,720)$ |
| Mt. Verron Rd/Vermack Intersection Improvement | 1,575,000 | 106,000 | 1,681,000 | (329,584) | (208,741) | (329,584) | 1,109,529 |
| Womack/Vermack Intersection Improvement | 200,000 | 200,000 | 400,000 | (69,912) |  | (69,912) | 330,088 |
| Chamblee Dunwoody \& Spalding Drive | 370,000 | 55,000 | 425,000 | (168,450) | $(1,234)$ | (169,684) | 255,316 |
| Concept Funding-Tilly Mill at Mt. Vernon Place | 25,000 |  | 25,000 | (19,950) |  | (19,950) | 5,050 |
| Concept Funding-Mt. Verron at Tilly Mill | 25,000 |  | 25,000 | $(6,250)$ |  | $(6,250)$ | 18,750 |
| Concept Funding-Chamblee Dunwoody at Peeler | 50,000 | - | 50,000 |  |  | - | 50,0 |
| Citywide Traffic Signal Communications (ITS) | 640,000 | 26,000 | 666,000 | $(94,931)$ | (106,434) | $(201,365)$ | 464,635 |
| Chamblee Dunwoody Rd Bicycle \& Pedestrian Imprv (Cambridge to VV) | 1,650,000 | 3,200,000 | 4,850,000 | (3,197,092) | $(20,512)$ | $(3,217,604)$ | 1,632,396 |
| Chamblee Dunwoody Georgetown Corridor | 275,000 | 2,900,000 | 3,175,000 | (230,814) | $(56,823)$ | (287,637) | 2,887,363 |
| Watermain Project with DeKalb (will be reimbursed) |  | 825,402 | 825,402 | $(825,402)$ |  | $(825,402)$ |  |
| Pedestrian Crossing Imprvt-Chamblee Dunwoody at Redfield \& N. P'tree Rd at Barclay | 135,000 | 150,000 | 285,000 | 18,522 | $(2,030)$ | 16,492 | 301,492 |
| Westside Connector - Concept | 200,000 |  | 200,000 | $(35,882)$ | $(148,081)$ | (183,963) | 16,037 |
| Cotillion Drive Multi-use Path Design | 50,000 |  | 50,000 | $(41,424)$ |  | (41,424) | 8,57 |
| Winters Chapel Multi-use Path Design | 100,000 | 900,000 | 1,000,000 | (126,521) | $(2,000)$ | (128,521) | 871,479 |
| N. Peachtree Off Ramp 285 |  | 20,000 | 20,000 | $(6,600)$ | (600) | $(7,200)$ | 12,800 |
| Dunwoody Village Sidewalk | 15,000 |  | 15,000 |  |  |  | 15,000 |
| MARTA Bus Shelter Replacement Brook Run | 25,000 |  | 25,000 | (9,650) |  | (9,650) | 15,350 |
| Chamblee Dunwoody Downtown Dunwoody | 50,000 |  | 50,000 | (633) | (37,823) | $(38,456)$ | 11,544 |
| Austin Elementary | 600,000 |  | 600,000 |  | $(87,422)$ | $(87,422)$ | 512,578 |
| Crosswalk Improvements - Till Mill at Andover |  | 80,000 | 00 |  | $(4,900)$ | $(4,900)$ | 75,100 |
| Chamblee Dunwoody Road Peeler to Vermack Improvements (Grant Match) | 100,000 |  | 100,000 |  |  | - | 100,0 |
| Meadow Lane Intersection Improvements (Grant Match) | 50,000 |  | 50,000 |  |  | - | 50,0 |
| Crosswalk Improvements Chamblee Dunwoody at Georgetown Park (Rapid Flashing Beacons only) | 20,000 |  | 20,000 |  |  | - | 20,000 |
| Chamblee Dunwoody at Womack Intersection Improvement Design | 150,000 |  | 150,000 |  |  | - | 150,000 |
| Central Parkway Sidewalk | 25,000 |  | 25,000 |  | $(25,538)$ | $(25,538)$ | (538) |
| Dunwoody Club Sidewalk- Dunwoody Gaps between Whitney Landing and Winters Chapel | 270,000 |  | 270,000 |  | $(1,666)$ | $(1,666)$ | 268,334 |
| Public Works | 31,055,888 | 11,363,394 | 42,419,282 | (26,335,890) | $(2,825,315)$ | (29,161,205) | 13,258,077 |
|  |  |  |  |  |  |  |  |
| Nancy Creek Greenway | 25,000 |  | 25,000 | $(18,194)$ |  | $(18,194)$ | 6,806 |
| Dunwoody Gateway Marker Installation | 150,000 |  | 150,000 | $(9,618)$ |  | $(9,618)$ | 140,382 |
| Donaldson Chesnut Facility Stabilization | 226,000 | 348,000 | 574,000 | $(747,803)$ | (300) | $(748,103)$ | $(174,103)$ |
| Design for Future Parks Trails Projects | 25,000 |  | 25,000 | $(6,261)$ |  | $(6,261)$ | 18,739 |
| Georgetown Park-Play Structure |  | 25,000 | 25,000 |  |  |  | 25,000 |
| DeKalb Settlement Park System Improvements |  | 2,950,000 | 2,950,000 | $(45,770)$ | $(31,100)$ | $(76,870)$ | 2,873,130 |
| Constr. Great Lawn @ Brook Run | - | 1,150,000 | 1,150,000 |  | $(157,275)$ | $(157,275)$ | 992,725 |
| NDCAC Bathroom Renovation | 115,000 |  | 115,000 | $(169,175)$ |  | $(169,175)$ | $(54,175)$ |
| Surveillance Cameras at Pernoshal Park | 205,000 |  | 205,000 | - |  | - | 205,000 |
| P'tree Charter Baseball |  |  |  |  | $(2,300)$ | $(2,300)$ | (2,300) |
| Georgetown Park Surveillance (playground at Avon Avenue) | 26,000 |  | 26,000 | - |  | - | 26,000 |
| Georgetown Park Surveillance (West Point Park) | 40,000 |  | 40,000 |  |  | - | 40,000 |
| Brook Run Park Theater Demo |  | 163,750 | 163,750 | (163,750) |  | (163,750) |  |
| Trailway Georgetown - Perimeter Connector (Phase 1) | 600,000 |  | 600,000 | (83,341) | (35,321) | (118,662) | 481,338 |
| Austin Land Swap |  | 7,328,453 | 7,328,453 | $(7,328,453)$ |  | $(7,328,453)$ |  |
| Brookrun Baseball Fields |  | 6,658,865 | 6,658,865 | $(2,849,906)$ | (3,767,444) | $(6,617,350)$ | 41,515 |
| Dunwoody Nature Center Pavillion |  | 200,000 | 200,000 | - | (198,107) | $(198,107)$ | 1,89 |
| BRP Playground |  | 250,000 | 250,000 |  |  | - | 250,000 |
| Windwod Hollow Restroom |  | 250,000 | 250,000 |  | (10,965) | $(10,965)$ | 239,035 |
| Parks | 1,412,000 | 19,324,068 | 20,736,068 | (11,422,271) | $(4,202,812)$ | (15,625,083) | 5,110,985 |
|  |  |  |  |  |  |  |  |
| E-plan Software Review | 25,000 |  | 25,000 |  |  | - | 25,00 |
| Community Development | 25,000 | - | 25,000 | - | - | - | 25,000 |
|  |  |  |  |  |  |  |  |
| Completed/Abandoned Projects Closed Out | 5,931,028 | 4,902,540 | 10,833,568 | (10,401,902) | - | (10,401,902) | 431,666 |
| Unallocated | 5,931,028 | 4,902,540 | 10,833,568 | (10,401,902) | - | (10,401,902) | 431,666 |
|  |  |  |  |  |  |  |  |
| Total | 42,194,991 | 51,186,227 | 93,381,218 | (63,163,268) | $(8,328,573)$ | (71,491,841) | 21,889,378 |

City of Dunwoody
YTD Statement of Revenues and Expenses Through September 30, 2018

| E911 Fund | Total Annual Budget | $\underset{\text { Yudget }}{\text { Yutd }}$ | YTD Actual | Variance |  | Prior YTD <br> Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) |  |  | $\begin{gathered} \text { (Diff from Prior } \\ \text { Year) } \end{gathered}$ |

## Revenues

| E911 Revenue | $1,050,000$ | 787,500 | 964,229 | 177 | $122 \%$ | 820,804 | $(143,425)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Transfers In | 175,000 | 131,250 | - | $(131)$ | 50,613 |  |  |
| Residual Equity Transfer | - | - | - | - | - |  |  |
| Total Revenues | $\mathbf{1 , 2 2 5 , 0 0 0}$ | $\mathbf{9 1 8 , 7 5 0}$ | $\mathbf{9 6 4 , 2 2 9}$ | $\mathbf{4 5}$ | $\mathbf{1 0 5 \%}$ | $\mathbf{8 7 1 , 4 1 8}$ | $\mathbf{( 9 2 , 8 1 1 )}$ |

Expenditures

| Communications | 100,000 | 75,000 | 13,880 | 61 | $19 \%$ | 20,271 | 6,391 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Machinery \& Equipment | - | - | 6,175 | $(6)$ | 7,397 | 1,222 |  |
| Intergovernmental-E911 (Chatcomm) | $1,125,000$ | 843,750 | 937,500 | $(94)$ | $111 \%$ | 843,750 | $(93,750)$ |
| Transfers Out-Debt | - | - | - | - | - |  |  |
| Total Expenditures | $\mathbf{1 , 2 2 5 , 0 0 0}$ | $\mathbf{9 1 8 , 7 5 0}$ | $\mathbf{9 5 7 , 5 5 5}$ | $\mathbf{( 3 9 )}$ | $\mathbf{1 0 4 \%}$ | $\mathbf{8 7 1 , 4 1 8}$ |  |


| Total Revenues over/(under) Expenditures | - | - | $\mathbf{6 , 6 7 4}$ | $\mathbf{7}$ | $\mathbf{( 6 , 6 7 4 )}$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


| Hotel Excise Tax Fund | Total <br> Annual <br> Budget | YTD <br> Budget | YTD Actual |  |
| :--- | :--- | :--- | :--- | :--- |

Expenditures

| Transfers to General Fund | 1,680,000 | 1,260,000 | 1,164,788 | 95 | 92\% | 1,269,507 | 104,719 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transfers to Component Unit - CVBD | 1,120,000 | 840,000 | 1,359,259 | (519) | 162\% | 846,338 | (512,921) |
| Total Expenditures | $\mathbf{2 , 8 0 0 , 0 0 0}$ | $\mathbf{2 , 1 0 0 , 0 0 0}$ | 2,524,046 | (424) | 120\% | 2,115,845 | $(408,202)$ |


| Total Revenues over/(under) Expenditures | - | - | $\mathbf{5 8 2 , 1 3 6}$ | $\mathbf{5 8 2}$ | $\mathbf{1 3}$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


| Motor Vehicle Rental Excise Tax Fund | Total Annual Budget | $\begin{gathered} \text { YTD } \\ \text { Budget } \end{gathered}$ | YTD Actual | Variance |  | Prior YTD <br> Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{array}{ll} \left(\$^{\prime} 000\right) & \text { (\% of YTD } \\ \text { Budget }) \end{array}$ |  |  | (Difference from Prior Year) |
| Revenues |  |  |  |  |  |  |  |
| MV Rental Excise Tax | 100,000 | 75,000 | 77,143 | 2 | 103\% | 83,046 | 5,902 |
| Total Revenues | 100,000 | 75,000 | 77,143 | 2 | 103\% | 83,046 | 5,902 |
| Expenditures |  |  |  |  |  |  |  |
| Transfers to General Fund | 100,000 | 75,000 | 77,143 | (2) | 103\% | 83,046 | 5,902 |
| Total Expenditures | 100,000 | 75,000 | 77,143 | (2) | 103\% | 83,046 | 5,902 |

## Total Revenues over/(under) Expenditures



Expenditures

| Transfers Out - Capital (PW) | $6,252,000$ | $4,689,000$ | $4,689,000$ | - | $3,528,375$ | $3,528,375$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Expenditures | $\mathbf{6 , 2 5 2 , 0 0 0}$ | $\mathbf{4 , 6 8 9 , 0 0 0}$ | $\mathbf{4 , 6 8 9 , 0 0 0}$ | - | $\mathbf{1 0 0 \%}$ | $\mathbf{3 , 5 2 8 , 3 7 5}$ | $\mathbf{( 1 , 1 6 0 , 6 2 5 )}$ |


| Total Revenues over/(under) Expenditures | $-\quad(\mathbf{2 , 5 8 7 , 5 0 0 )}$ | $\mathbf{( 4 7 4 , 0 3 5 )}$ | $\mathbf{2 , 1 1 3}$ | $\mathbf{1 8 \%}$ | $\mathbf{( 8 3 1 , 8 7 7 )}$ | $\mathbf{2 , 3 9 8 , 1 3 5}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Debt Service Fund | Total <br> Annual <br> Budget | $\begin{gathered} \text { YTD } \\ \text { Budget } \end{gathered}$ | YTD Actual |  | Variance | Prior YTD <br> Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ ${ }^{\prime} 000$ ) | (\% of YTD <br> Budget) |  | (Difference from Prior Year) |

## Revenues

| Transfers from General Fund | 428,136 | 401,900 | 454,236 | 52 | $113 \%$ | 456,081 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Residual Equity Transfer In | 68,855 | - | - | - | - |  |
| Total Revenues | $\mathbf{4 9 6 , 9 9 1}$ | $\mathbf{4 0 1 , 9 0 0}$ | $\mathbf{4 5 4 , 2 3 6}$ | $\mathbf{5 2}$ | $\mathbf{1 1 3 \%}$ | $\mathbf{4 5 6 , 0 8 1}$ |

Expenditures

| Lease Principal | 303,980 | 303,980 | 303,980 | - | 100\% | - | $(303,980)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lease Interest | 193,011 | 99,099 | 98,010 | 1 | 99\% | - | $(98,010)$ |
| Transfers Out - CU | - | - | - | - |  | 1,464,434 | 1,464,434 |
| Total Expenditures | 496,991 | 403,079 | 401,990 | 1 | 100\% | 1,464,434 | $\underline{1,062,444}$ |
|  |  |  |  |  |  |  |  |
| Total Revenues over/(under) Expenditures | 0 | $(1,179)$ | 52,246 | 53 | -4431\% | $(1,008,353)$ | $(1,060,599)$ |

City of Dunwoody
YTD Statement of Revenues and
Expenses Through September 30, 2018


City of Dunwoody Fund 100 Balance Sheet
As of September 30, 2018

| Description | Balance |  |  |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash in Banks | 11,287,432.21 |  |  |
| CDs - current | 0.00 |  |  |
| Taxes Receivable | 2,769,136.34 |  |  |
| Accounts Receivable | 18,312.41 |  |  |
| Due from other Funds | 248,049.93 |  |  |
| Prepaid Items | 137,086.33 |  |  |
| Deferred Charges | 26,326.80 |  |  |
| Investment in CDs | 0.00 |  |  |
| 100-0000.119200.01 |  | 1,736,640.00 |  |
| Deferred outflow - land swap | 1,736,640.00 |  |  |
| Total Assets |  | 16,222,984.02 | 16,222,984.02 |
|  |  |  |  |

Liabilities

| Accounts Payable | $(99,301.66)$ |
| :--- | ---: |
| Salaries and Benefits Payable | $4,056.05$ |
| Due to Other Funds | 0.00 |
| Deferred Revenue | $123,979.23$ |
| TAN Payable | 0.00 |
| Abated Rent | 0.00 |
| Noncurrent-Abated Rent | 0.00 |
| Customer Deposits Payable | $189,953.37$ |
| Deferred Inflow - Land Swap | $2,691,616.00$ |
| $100-0000.129300 .01$ | $2,691,616.00$ |

Total Liabilities 2,910,302.99

Equity

| Fund Balance | $13,784,429.53$ |  |
| :--- | ---: | ---: |
| Total Beginning Equity | $13,784,429.53$ |  |
|  |  |  |
| Total Revenues | $15,561,560.72$ |  |
| Total Expenditures | $16,033,309.22$ | $(2,079,551.71)$ |
| Total Revenue over/(under) Expenditures | $(471,748.50)$ |  |

Total Equity \& Rev. Over/(Under) Expenditures
13,312,681.03
Total Liabilities, Equity \& Rev. Over/(Under) Expenditures
16,222,984.02

City of Dunwoody Fund 560 Balance Sheet As of September 30, 2018

Description
Assets
Claim on Pooled Cash
Accounts Receivable
Allowance for Stormwater A/R
Infrastructure
Accum Depreciation-Infrastructure


AP Pending (Pooled Cash)
Deferred Revenue
Total Liabilities

Equity
Balance

$$
\begin{array}{r}
1,835,485.51 \\
34,185.63 \\
(39,461.18) \\
2,355,081.81 \\
(1,182,909.54)
\end{array}
$$

$\qquad$
3,002,382.23

36,833.25
0.00
$36,833.25$

Retained Earnings
Invested in capital assets
Total Beginning Equity

Total Revenues
Total Expenses
Total Revenue Over/(Under) Expenses
1,882,715.86
1,734,347.53
3,617,063.39

Total Equity \& Rev. Over/(Under) Exp.
651,040.62
$\frac{1,302,555.03}{(651,514.41)}$

Total Liabilities, Equities, \& Rev. Over/(Under) Exp.

2,965,548.98
3,002,382.23

| Description | Balance |  |  |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Bank of N Ga-Reserve Acct | 52,236.03 |  |  |
| Piedmont Bank Checking Acct | 409,656.38 |  |  |
| Piedmont Prime Money Mkt Acct | 53,964.19 |  |  |
| Cash in Banks |  | 515,856.60 |  |
| Accounts Receivable | 117,126.42 |  |  |
| Due from other Funds-275 | 0.00 |  |  |
| Prepaid Items | 0.00 | 117,126.42 |  |
| Total Current Assets |  |  | 632,983.02 |
| Capital Assets/Mach \& Equip | 21,950.05 |  |  |
| Accum Depreciation-Mach \& Equip | (18,380.22) |  |  |
| CDs - non-current | 277,227.35 |  |  |
| Non-Current Prepaid Items | 8,835.61 | 289,632.79 |  |
| Total Non-Current Assets |  |  | 289,632.79 |
| Total Assets |  |  | 922,615.81 |
| $\underline{\text { Liabilities }}$ |  |  |  |
| Accounts Payable | 0.99 |  |  |
| Total Liabilities |  | 0.99 |  |
| Equity |  |  |  |
| Retained Surplus | 301,842.27 |  |  |
| Retained Surplus-reserve for revenue shortfall | 270,000.00 |  |  |
| Fund Balance Assigned-CVB Emergency Reserve | 0.00 |  |  |
| Total Beginning Equity | 571,842.27 |  |  |
| Total Revenues | 1,370,566.88 |  |  |
| Total Expenses | 1,019,794.33 |  |  |
| Total Revenue Over/(Under) Expenses | 350,772.55 |  |  |
| Total Equity \& Rev. Over/(Under) Exp. |  | 922,614.82 |  |
| Total Liabilities, Equities, \& Rev. Over/(Under) Exp. |  |  | 922,615.81 |


| CVB of Dunwoody | Total Annual Budget | YTD Budge | YTD Actual | Variance (\% of YTD Budget) | Prior YTD <br> Actual | Flux <br> (Difference from Prior Year) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |

## Revenues

| Interest Revenue | 420 | 315 | 215 | $68 \%$ | 332 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Other Revenue | - | - | 71 | - | $118)$ |
| Rental Income | 22,740 | 17,055 | 11,023 | 71 |  |
| Tax Revenue | $1,727,117$ | $1,295,338$ | $1,359,259$ | $65 \%$ | $105 \%$ |
| Total Revenues | $1,750,277$ | $1,312,708$ | $1,370,567$ | 846,338 |  |
|  |  |  |  | $104 \%$ | 860,673 |

## Expenditures

| Employees/Personnel |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries | 370,738 | 278,054 | - | 0\% | 240,555 | 240,555 |
| Benefits | 53,400 | 40,050 | 271,178 | 677\% | 23,447 | $(247,731)$ |
| Payroll Taxes | 37,074 | 27,806 | 37,515 | 135\% | 18,722 | $(18,793)$ |
| Total Employees/Personnel Expenditures | 461,212 | 345,909 | 329,528 | 95\% | 282,724 | $(46,804)$ |
| Administrative |  |  |  |  |  |  |
| Legal \& Professional Fees | 15,500 | 11,625 | - | 0\% | 10,579 | 10,579 |
| Rent | 102,900 | 77,175 | 22,900 | 30\% | 75,690 | 52,790 |
| Employee Development | 3,600 | 2,700 | 5,400 | 200\% | 1,690 | $(3,710)$ |
| IT Support | 8,640 | 6,480 | 53,812 | 830\% | 6,491 | $(47,321)$ |
| Insurance | 4,400 | 3,300 | - | 0\% | 995 | 995 |
| Postage/Courier/Ovenight Mail | - | - | 882 |  | - | (882) |
| Telephone/Internet | 11,100 | 8,325 | 4,884 | 59\% | 4,475 | (409) |
| Licenses \& Fees | 600 | 450 | - | 0\% | 1,100 | 1,100 |
| Miscellaneous | 1,200 | 900 | 700 | 78\% | 2,839 | 2,139 |
| Office Expense | 2,400 | 1,800 | 2,431 | 135\% | 1,950 | (481) |
| Meals \& Meeting Expenses | 2,500 | 1,875 | 1,408 | 75\% | 1,232 | (176) |
| Travel | 6,000 | 4,500 | 1,796 | 40\% | 8,610 | 6,815 |
| Small Equipment | - | - | - |  | - | - |
| Total Administrative Expenditures | 158,840 | 119,130 | 165,113 | 139\% | 117,985 | $(47,128)$ |
| Marketing |  |  |  |  |  |  |
| Research | 90,000 | 67,500 | 8,505 | 13\% | - | $(8,505)$ |
| Graphic Design | 24,000 | 18,000 | 14,912 | 83\% | 15,050 | 137 |
| Public Relations | 24,600 | 18,450 | 27,810 | 151\% | 16,543 | $(11,267)$ |
| Website Management | 51,600 | 38,700 | - | 0\% | 33,000 | 33,000 |
| Website Marketing | 88,800 | 66,600 | 22,925 | 34\% | 44,066 | 21,141 |
| Advertising - Print | 184,200 | 138,150 | 88,228 | 64\% | 66,222 | $(22,006)$ |
| Advertising - Digital | 108,000 | 81,000 | 132,827 | 164\% | 89,092 | $(43,735)$ |
| Printing | 15,000 | 11,250 | 4,567 | 41\% | 5,693 | 1,126 |
| Postage/Courier/Ovenight Mail | 1,800 | 1,350 | 808 | 60\% | 1,341 | 533 |
| Dues \& Subscriptions | 63,800 | 47,850 | 62,476 | 131\% | 36,194 | $(26,282)$ |
| Memberships | 10,200 | 7,650 | 8,591 | 112\% | 14,827 | 6,236 |
| Customer Relationship Management Tool | 13,500 | 10,125 | 1,826 | 18\% | 218 | $(1,608)$ |
| Photography | 21,600 | 16,200 | 16,626 | 103\% | 28,202 | 11,576 |
| Miscellaneous | 1,200 | 900 | - | 0\% | 716 | 716 |
| Total Marketing Expenditures | 698,300 | 523,725 | 390,103 | 74\% | 351,164 | $(38,939)$ |
| Promotional |  |  |  |  |  |  |
| Conventions and Trade Shows | 43,200 | 32,400 | - | 0\% | 33,420 | 33,420 |
| Event Hosting \& Site Visits | 30,000 | 22,500 | 41,456 | 184\% | 11,457 | $(29,999)$ |
| Sponsorships | 37,800 | 28,350 | 2,454 | 9\% | $(1,000)$ | $(3,454)$ |
| Group Sales Show Sponsorships | - | - | 37,543 |  | 10,825 | $(26,718)$ |
| Meals and Business Development | 3,900 | 2,925 | 1,807 | 62\% | 2,231 | 424 |
| Meeting Bids and Incentives | 12,000 | 9,000 | - | 0\% | - | - |
| Promotions | 62,400 | 46,800 | 18,692 | 40\% | 36,671 | 17,978 |
| Travel | 18,000 | 13,500 | 15,766 | 117\% | 11,246 | $(4,520)$ |
| Promotional Materials | 6,000 | 4,500 | 11,563 | 257\% | 9,840 | $(1,723)$ |
| Total Promotional Expenditures | 213,300 | 159,975 | 135,050 | 84\% | 114,688 | $(20,362)$ |
| Total Expenditures | 1,531,652 | 1,148,739 | 1,019,794 | 89\% | 866,561 | $(153,233)$ |
| Total Revenues over/(under) Expenditures | 218,625 | 163,969 | 350,773 |  | $(5,888)$ | 663,127 |


[^0]:    As Finance Director, I have reviewed this report. I am not aware of any material untrue statements or material omission; nor do I consider anything misleading. The financial statements and related information fairly present the financial condition and the results in all material respects. Management is responsible for internal controls and periodically evaluates these internal controls. No undisclosed deficiencies in internal controls were discovered.

[^1]:    Section 2.07 of the Dunwoody Code of Ordinances states, "The mayor shall be provided an annual expense allowance of $\$ 5,000.00$ and each councilmember shall be provided an annual expense allowance of $\$ 3,000.00$ for the reimbursement of expenses actually and necessarily incurred by the mayor and councilmembers in carrying out their duties as elected officials of the city." Please see the subsequent page for a breakdown of all non-payroll expenses; including those charged to each Councilmember's discretionary allowance.

