## To: Mayor and City Council

From: Chris Pike, Finance Director

Date: May 21, 2018

## Subject: YTD Financial Report for March 31, 2018

Following are the financial highlights through March 31, 2018. Generally, the first quarter is somewhat uneventful with little to report. For revenues, the tradition holds true; nothing of significance to report other than meeting expectations. The franchise fee received from Georgia Power in February was just under $\$ 2.8$ million, exceeding the budget slightly as well as the prior year. This franchise fee is technically 2017 revenue, but we will show it here for cash flow purposes and because our budget included the figures in 2018. Municipal court fines are pacing well ahead of budget due mainly to address efforts to improve I-285 traffic enforcement. Hotel/motel taxes are slightly (4\%) behind budget. Also, the budget was passed before the new 8\% tax was approved. The new $8 \%$ tax requires that $1.5 \%$ of the tax remain in the Hotel/Motel fund. A future budget amendment will account for these changes. E911 is showing ahead of budget; however, this revenue continues to be difficult to forecast on a monthly basis whereas the annual numbers generally work out okay.

Overall, expenditures are tracking well below budget. Specific line items are of significance. First, police department expenditures and specifically personnel costs are significantly under budget. This variance is attributable to budgeting for positions not filled at the start of the year. In both Public Works and Parks, the repairs and maintenance line items are well under budget; however, these line items see more significant charges during the summer months than the earlier part of the year so this positive variance is largely caused by timing. Nothing noted above should have any impact on operational goals and projects for 2018.

As Finance Director, I have reviewed this report. I am not aware of any material untrue statements or material omission; nor do I consider anything misleading. The financial statements and related information fairly present the financial condition and the results in all material respects. Management is responsible for internal controls and periodically evaluates these internal controls. No deficiencies in internal controls were discovered.


| Revenues | Total Annual Budget | YTD Budget | YTD Actual | Variance |  | Prior YTD Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | $\begin{aligned} & \text { (\% of YTD } \\ & \text { Budget) } \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { (Diff from Prior } \\ & \text { Year) } \end{aligned}$ |
| Real Property Tax | 6,798,000 | - | 8,933 | $\square 9$ |  | 129,497 | $(120,563)$ |
| Personal Property Tax | 400,000 | - | - | - |  | 40,929 | $(40,929)$ |
| Motor Vehicle | 150,000 | 37,500 | 60,172 | 23 | 160\% | 41,535 | 18,636 |
| Intangibles (Reg \& Recording) | 160,000 | 40,000 | 24,185 $\square$ | (16) | 60\% | 71,017 | $(46,832)$ |
| Franchise Fees | 3,625,000 | 2,774,000 | 2,810,249 | 36 | 101\% | 162,469 | 2,647,780 |
| Hotel/Motel Tax | 1,680,000 | 420,000 | 401,705 | (18) | 96\% | 434,050 | $(32,345)$ |
| Alcoholic Beverage Excise Tax | 650,000 | 162,500 | 161,860 | (1) | 100\% | 165,163 | $(3,303)$ |
| MVR Excise Tax | 100,000 | 25,000 | 29,629 | - 5 | 119\% | 23,087 | 6,542 |
| Excise Tax on Energy | 100,000 | 25,000 | 29,746 | $\square$ | 119\% | 36,643 | $(6,897)$ |
| Business \& Occupation Tax | 3,040,000 | 950,000 | 944,869 [ | - (5) | 99\% | 1,159,117 | $(214,249)$ |
| Insurance Premium Tax | 2,900,000 | - | - | - - |  | - | - |
| Financial Institutions Tax | 175,000 | 175,000 | 162,755 | (12) | 93\% | 169,986 | $(7,231)$ |
| Penalties \& int on deling taxe | 1,000 | 250 | 2,687 | 2 | 1075\% | 332 | 2,355 |
| Pen \& Int on delinq taxes-Business | 20,000 | 5,000 | 1,882 | 『 (3) | 38\% | 3,386 | $(1,504)$ |
| Taxes | 19,799,000 | 4,614,250 | 4,638,672 | 24 | 101\% | 2,437,212 | 2,201,461 |
| Alcoholic Beverage Licenses | 500,000 | - | 37,324 | $\square 37$ |  | 46,922 | $(9,598)$ |
| Other Licenses and Permits | 2,500 | 625 | 11,225 | 11 | 1796\% | 5,385 | 5,840 |
| Planning \& Zoning Fees | 15,000 | 3,750 | 5,565 | 2 | 148\% | 3,268 | 2,297 |
| Bldg Structures \& Equipment | 1,000,000 | 250,000 | 314,099 | 64 | 126\% | 274,425 | 39,674 |
| OTC Inspections |  | - | 2,125 | 2 |  | - | 2,125 |
| Soil Erosion | 30,000 | 7,500 | 2,016 [ | (5) | 27\% | 833 | 1,183 |
| Plan Review-Fire | 50,000 | 12,500 | 12,400 | (0) | 99\% | 16,200 | $(3,800)$ |
| Tree Bank | - | - | - | - |  | 2,000 | $(2,000)$ |
| Licenses \& Permits | 1,597,500 | 274,375 | 384,754 | 110 | 140\% | 349,033 | 35,722 |
| Local Government Grants | - | - | - | - |  | - | - |
| Intergovernmental Revenues | - | - | - | - |  | - | - |
| Special Police Services | 15,000 | 3,750 | 4,715 | ] 1 | 126\% | 3,515 | 1,200 |
| Fingerprinting Fee | 6,000 | 1,500 | 1,815 | 0 | 121\% | 1,773 | 42 |
| Public Safety-Other | 75,000 | 18,750 | 18,446 | (0) | 98\% | 16,718 | 1,728 |
| Special Assessments | 20,000 | - | - | - |  | 73 | (73) |
| Streetlight Fees | 330,000 | - | - | - |  | 2,435 | $(2,435)$ |
| Charges for services: Parking | - | - | 192 | 0 | 0\% | - | 192 |
| Recreation Program Fees | 44,500 | - | (25) | (0) |  | 5,033 | $(5,058)$ |
| Pavilion Rentals | 25,000 | 6,250 | 15,200 | 9 | 243\% | 9,100 | 6,100 |
| NSF Fees | - | - | - | - |  | 551 | (551) |
| Other Charges for Services | 517,300 | 32,050 | 40,344 | 8 | 126\% | 39,198 | 1,146 |
| Municipal Court Fines \& Forfeitures | 1,000,000 | 250,000 | 323,444 | 73 | 129\% | 348,283 | $(24,839)$ |
| Fines \& Forfeitures | 1,000,000 | 250,000 | 323,444 | 73 | 129\% | 348,283 | $(24,839)$ |
| Interest Revenue | 20,000 | 5,000 | 17,326 | 12 | 347\% | 7,799 | 9,527 |
| Investment Income | 20,000 | 5,000 | 17,326 | 12 | 347\% | 7,799 | 9,527 |
| Contr \& Don From Priv Sources | - | - | - | - |  | 4,000 | $(4,000)$ |
| Explorer Donations | 5,000 | - | - | - |  | 846 | (846) |
| Donations | - | - | - | - |  | - | - |
| Contributions \& Donations from Private Sources | 5,000 | - | - | - |  | 4,846 | $(4,846)$ |
| Rents \& Royalties | 240,000 | 60,000 | 63,474 | 3 | 106\% | 60,206 | 3,268 |
| Reimb for damaged property | - | - | - | - |  | 5,900 | $(5,900)$ |
| Other Charges For Services | 2,000 | 500 | 13 - | (0) | 3\% | 217 | (205) |
| Miscellaneous Revenue | - | - | - | - |  | 15 | (15) |
| Miscellaneous Revenue | 242,000 | 60,500 | 63,486 | 3 | 105\% | 66,338 | $(2,851)$ |
| Proceeds from sale of property | 1,602,146 | 1,056,539 | 1,056,539 | 0 | 100\% | 420,396 | 636,144 |
| Other Financing Sources | 1,602,146 | 1,056,539 | 1,056,539 | 0 | 100\% | 420,396 | 636,144 |
| Use of Prior Year Reserves | 379,381 | 379,381 | 379,381 | - | 100\% | - | 379,381 |
| Total Revenues | 25,162,327 | 6,672,095 | 6,903,947 | 232 | 103\% | 3,673,103 | 3,230,844 |

City of Dunwoody
YTD Statement of Revenues and
Expenses Through March 31, 2018


City of Dunwoody
YTD Statement of Revenues and
Expenses Through March 31, 2018

| City Council | Shortal | Tallmadge | Nall | Riticher | Deutsch | Lambert | Heneghan | Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regular Salaries | 4,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |  | 22,000 |
| Group Insurance | 188 |  | 6,657 | 4,705 | 6,665 | 1,616 |  |  | 19,831 |
| Social Security | 244 | 186 | 143 | 164 | 141 | 171 | 186 |  | 1,235 |
| Medicare | 57 | 44 | 34 | 38 | 33 | 40 | 44 |  | 289 |
| Workers' Compensation |  |  |  |  |  |  |  | 128 | 128 |
| Personnel Services | 4,489 | 3,230 | 9,834 | 7,907 | 9,839 | 4,827 | 3,230 | 128 | 43,482 |
|  |  |  |  |  |  |  |  |  |  |
| Professional Services |  |  |  |  |  |  |  | 250 | 250 |
| Technical Services |  |  |  |  |  |  |  |  | - |
| Repairs \& Maintenance |  |  |  |  |  |  |  | 2,500 | 2,500 |
| Property/Liability Insurance |  |  |  |  |  |  |  |  | - |
| Communications |  |  |  |  |  | 385 | 1,523 | 7 | 1,915 |
| Printing \& Binding |  |  |  |  |  |  |  |  | - |
| Travel | 16 |  |  |  |  | 58 |  |  | 74 |
| Dues \& Fees |  |  | 545 |  |  |  |  | 30 | 575 |
| Education \& Training | 540 |  | 820 |  | 695 |  |  |  | 2,055 |
| Purchased/ Contracted Services | 556 | - | 1,365 | - | 695 | 443 | 1,523 | 2,787 | 7,369 |
|  |  |  |  |  |  |  |  |  |  |
| Supplies | 114 | 85 | 170 | 57 |  | 123 | 795 | 85 | 1,429 |
| Food |  | 22 |  |  |  |  |  | 764 | 785 |
| Books \& Periodicals |  |  |  |  |  |  |  |  | - |
| Small Equipment |  |  |  |  |  |  |  |  | - |
| Supplies and Materials | 114 | 107 | 170 | 57 | - | 123 | 795 | 849 | 2,214 |
|  |  |  |  |  |  |  |  |  |  |
| Total City Council | 5,158 | 3,336 | 11,369 | 7,964 | 10,534 | 5,393 | 5,547 | 3,764 | 53,065 |

Section 2.07 of the Dunwoody Code of Ordinances states, "The mayor shall be provided an annual expense allowance of $\$ 5,000.00$ and each councilmember shall be provided an annual expense allowance of
$\$ 3,000.00$ for the reimbursement of expenses actually and necessarily incurred by the mayor and councilmembers in carrying out their duties as elected officials of the city."
Please see the subsequent page for a breakdown of all non-payroll expenses; including those charged to each Councilmember's discretionary allowance.

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| 1/19/2018 Kaeser and Blair INC | Dunwoody Shirts | Supplies |  | 113.58 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2/23/2018 Reimbursement | Mayors Day Parking | Travel | 16.00 |  |  |
| 2/23/2018 Reimbursement | Mayors Day Ticket | Education \& Training | 50.00 |  |  |
| 3/31/2018 GMA | Training | Education \& Training | 490.00 |  |  |
|  |  |  | 556.00 | 113.58 | 669.58 |
| Council \& Mayor General |  |  |  |  |  |
| 2/1/2018 Purchase Power | Postage | Communications | 3.45 |  |  |
| 2/22/2018 DeKalb County Probate Court | Swearing in ceremony | Dues \& Fees | 30.00 |  |  |
| 2/28/2018 City of Sandy Springs | City Council Retreat | Prof Services | 250.00 |  |  |
| 2/28/2018 Metro Awards | Council member name plate | Supplies | 84.95 |  |  |
| 2/28/2018 Corner Bakery | City Council Retreat | Food | 280.50 |  |  |
| 2/28/2018 Maggianos Perimeter Mall | City Council Retreat | Food | 483.37 |  |  |
| 3/12/2018 EasyVote Solutions, LLC | Elections | Repairs \& Maintenance | 2,500.00 |  |  |
| 3/31/2018 Purchase Power | Postage | Communications | 3.45 |  |  |



City of Dunwoody
YTD Statement of Revenues and
Expenses Through March 31, 2018


City of Dunwoody
YTD Statement of Revenues and
Expenses Through March 31, 2018



City of Dunwoody
YTD Statement of Revenues and
Expenses Through March 31, 2018


|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Information Technology |  |  |  |

City of Dunwoody
YTD Statement of Revenues and Expenses Through March 31, 2018

| Marketing | Total Annual Budget | YTD Budget | YTD Actual | Variance |  | Prior YTD Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\% of YTD |  |  | (Diff from Prior Year) |
|  |  |  |  | (\$ '000) Bu | get) |  |  |
|  |  |  |  |  |  |  |  |
| Purchased/ Contracted Services | 542,046 | 156,599 | 149,707 | 7 | 96\% | 106,944 | $(42,763)$ |
| Supplies | 37,500 | 14,600 | 14,078 | 1 | 96\% | 2,129 | $(11,950)$ |
| Total Marketing | 579,546 | 171,199 | 163,785 | 7 | 96\% | 109,073 | $(54,712)$ |
|  |  |  |  |  | Actual |  |  |
| Marketing | Total Annual Budget | YTD Budget | YTD Actual | Variance |  | Prior YTD Actual | Flux |
|  |  |  |  | $\begin{array}{lr}  & (\% \mathrm{O} \\ \left(\${ }^{\prime} 000\right) & \mathrm{Bu} \\ \hline \end{array}$ | $\begin{aligned} & \text { YTD } \\ & \text { Iget) } \end{aligned}$ |  | (Diff from Prior Year) |
|  |  |  |  |  |  |  |  |
| Official/Admin Services | 322,396 | 80,599 | 80,592 | 0 | 100\% | 79,013 | $(1,579)$ |
| Professional Services | 46,250 | 16,000 | 15,264 | 1 | 95\% | 1,260 | $(14,004)$ |
| Technical Services | 42,400 | 15,000 | 14,777 \| | 0 | 99\% | 4,966 | $(9,812)$ |
| Communications | 10,000 | 7,750 | 7,750 | - | 100\% | 27 | $(7,723)$ |
| Advertising | 40,000 | 17,000 | 16,946 | 0 | 100\% | 10,229 | $(6,716)$ |
| Printing \& Binding | 79,000 | 19,750 | 14,377 | 5 | 73\% | 11,413 | $(2,964)$ |
| Dues \& Fees | 2,000 | 500 | - | 1 | 0\% | 35 | 35 |
| Purchased/ Contracted Services | 542,046 | 156,599 | 149,707 | 7 | 96\% | 106,944 | $(42,763)$ |
|  |  |  |  |  |  |  |  |
| Supplies | 30,000 | 10,100 | 10,042 | 0 | 99\% | 394 | $(9,648)$ |
| Food | 4,000 | 1,000 | 393 | 1 | 39\% | 320 | (73) |
| Small Equipment | 3,500 | 3,500 | 3,643 | (0) | 104\% | 1,415 | - |
| Supplies | 37,500 | 14,600 | 14,078 | 1 | 96\% | 2,129 | $(11,950)$ |
|  |  |  |  |  |  |  |  |
| Total Marketing | 579,546 | 171,199 | 163,785 | 7 | 96\% | 109,073 | (54,712) |




City of Dunwoody
YTD Statement of Revenues and
Expenses Through March 31, 2018



City of Dunwoody
YTD Statement of Revenues and
Expenses Through March 31, 2018


City of Dunwoody
YTD Statement of Revenues and
Expenses Through March 31, 2018




| Capital Projects Fund | Original Budget | Adjustments/ Amendments | Total Project Budget | Spent in Prior Years | Spent in Current Year | Total Spent to Date | Project Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures |  |  |  |  |  |  |  |
| Physical Access and Video Control Management System | 50,000 |  | 50,000 | $(50,084)$ |  | $(50,084)$ | (84) |
| Unified Threat Management System | 30,000 |  | 30,000 | $(35,792)$ |  | $(35,792)$ | $(5,792)$ |
| GIS Server | 21,500 |  | 21,500 |  |  |  | 21,500 |
| Data Center Switch Replacement | 56,700 |  | 56,70 | $(51,321)$ |  | $(51,321)$ | 5,3 |
| Information Technology | 158,200 |  | 158,200 | $(137,197)$ | 0 | $(137,197)$ | 21,003 |
| City Hall Design, Construction \& Equipment | 100,000 | 12,583,825 | 12,683,825 | $(12,091,329)$ | (390,855) | $(12,482,184)$ | 201,641 |
| Programming Study for City Hall | 50,000 | - | 50,000 | $(51,200)$ |  | $(51,200)$ | $(1,200)$ |
| North Shallowford Buildout |  | 800,000 | 800,000 |  |  |  | 800,000 |
| Facilities Improvement Partnership Program (2015 FIPP) | 250,000 |  | 250,000 | $(315,685)$ |  | $(315,685)$ | (65,685) |
| Facilities Improvement Partnership Program (2016 FIPP) | 250,000 |  | 250,000 | 34 |  | 34 | 250,034 |
| Facilities Improvement Partnership Program (2017 FIPP) | 250,000 |  | 250,000 | $(95,806)$ | $(175,646)$ | (271,452) | (21,452) |
| Facilities Improvement Partnership Program (2018 FIPP) | 250,000 |  | 250,000 |  |  |  | 250,000 |
| Facilities | 1,150,000 | 13,383,825 | 14,533,825 | $(12,553,986)$ | (566,500.78) | $(13,120,487)$ | 1,413,338 |
| Fixed LPR \& Mobile LPR | 119,875 |  | 119,875 | $(49,459)$ |  | $(49,459)$ | 70,416 |
| Vehicle Replacement | 2,200,000 | 159,026 | 2,359,026 | $(2,020,055)$ |  | $(2,020,055)$ | 338,971 |
| Surveillance System | 113,000 | 180,375 | 293,375 | $(216,451)$ |  | $(216,451)$ | 76,924 |
| New Position-Detective Machinery \& Equipment | 30,000 | 273,000 | 303,000 | $(26,057)$ |  | $(26,057)$ | 276,943 |
| Expand Video Surveillance System |  | 300,000 | 300,000 |  |  |  | 300,000 |
| In-Car Camera System Replacement |  | 450,000 | 450,000 |  |  |  | 450,000 |
| Radio Coverage improvement |  | 850,000 | 850,000 |  |  |  | 850,000 |
| Police Department | 2,462,875 | 2,212,401 | 4,675,276 | (2,312,022) |  | $(2,312,022)$ | 2,363,254 |
| Operating Transfers to E-911 Fund |  |  |  |  |  |  |  |
| E-911 | - | - | - | - | 0 |  | - |
|  |  |  |  |  |  |  |  |
| Dunwoody Village TE Project | 2,100,000 | $(525,103)$ | 1,574,897 | $(1,176,566)$ |  | $(1,176,566)$ | 398,331 |
| Road Resurfacing | 18,730,888 | 1,352,304 | 20,083,192 | (15,751,081) | 32,222 | (15,718,858) | 4,364,334 |
| Tilly Mill Sidewalk Womack to N. P'tree - Phase 1 | 250,000 | 1,048,790 | 1,298,790 | $(88,338)$ |  | $(88,338)$ | 1,210,452 |
| Peeler Road Sidewalk \& Bike Lane | 50,000 | 35,000 | 85,000 | $(45,270)$ |  | $(45,270)$ | 39,730 |
| Womack Sidewalk Design \& Bike Lane |  | 340,000 | 340,000 | $(3,727)$ | $(5,018)$ | $(8,745)$ | 331,255 |
| Sidewalk/Multiuse Path Construction | 200,000 | 25,000 | 225,000 | $(216,968)$ | (400) | $(217,368)$ | 7,632 |
| Traffic Calming Radar Signs | 200,000 | 50,000 | 250,000 | $(125,651)$ | $(15,127)$ | (140,778) | 109,222 |
| Meadow Lane Signal | 75,000 | 75,000 | 150,000 | $(181,972)$ |  | $(181,972)$ | (31,972) |
| N. Peachtree Rd/Tilly Mill Intersection Improvement | 2,850,000 | 500,000 | 3,350,000 | $(3,568,597)$ | $(84,217)$ | $(3,652,814)$ | (302,814) |
| Mt. Verron Rd/Vermack Intersection Improvement | 1,575,000 | 106,000 | 1,681,000 | $(329,584)$ | (78,831) | $(329,584)$ | 1,239,438 |
| Womack/Vermack Intersection Improvement | 200,000 | 200,000 | 400,000 | $(69,912)$ |  | $(69,912)$ | 330,088 |
| Chamblee Dunwoody \& Spalding Drive | 370,000 | 55,000 | 425,000 | (168,450) | (484) | $(168,934)$ | 256,066 |
| Concept Funding-Tilly Mill at Mt. Vernon Place | 25,000 | - | 25,000 | $(19,950)$ |  | (19,950) | 5,050 |
| Concept Funding-Mt. Vernon at Tilly Mill | 25,000 |  | 25,000 | $(6,250)$ |  | $(6,250)$ | 18,750 |
| Concept Funding-Chamblee Dunwoody at Peeler | 50,000 |  | 50,000 |  |  |  | 50,000 |
| Citywide Traffic Signal Communications (ITS) | 640,000 | 26,000 | 666,000 | $(94,931)$ | $(34,166)$ | $(129,097)$ | 536,903 |
| Chamblee Dunwoody Rd Bicycle \& Pedestrian Imprv (Cambridge to VV) | 1,650,000 | 3,200,000 | 4,850,000 | $(3,197,092)$ | $(9,144)$ | $(3,206,236)$ | 1,643,764 |
| Chamblee Dunwoody Georgetown Corridor | 275,000 | 2,900,000 | 3,175,000 | (230,814) |  | $(230,814)$ | 944,186 |
| Watermain Project with DeKalb (will be reimbursed) |  | 825,402 | 825,402 | $(825,402)$ |  | $(825,402)$ |  |
| Pedestrian Crossing Imprvts-Chamblee Dunwoody at Redfield \& N. P'tree Rd at Barclay | 135,000 | 150,000 | 285,000 | 18,522 | (2,030) | 16,492 | 301,492 |
| Westside Connector - Concept | 200,000 |  | 200,000 | $(35,882)$ | $(90,563)$ | (126,445) | 73,555 |
| Cotillion Drive Multi-use Path Design | 50,000 |  | 50,000 | $(41,424)$ |  | $(41,424)$ | 8,576 |
| Winters Chapel Multi-use Path Design | 100,000 | 900,000 | 1,000,000 | (126,521) | $(2,000)$ | $(128,521)$ | 871,479 |
| N. Peachtree Off Ramp 285 |  | 20,000 | 20,000 | $(6,600)$ | (250) | $(6,850)$ | 13,150 |
| Dunwoody Village Sidewalk | 15,000 |  | 15,000 |  |  |  | 15,000 |
| MARTA Bus Shelter Replacement Brook Run | 25,000 |  | 25,000 | $(9,650)$ |  | $(9,650)$ | 15,350 |
| Chamblee Dunwoody Downtown Dunwoody | 50,000 |  | 50,000 | (633) | $(32,367)$ | $(33,000)$ | 17,000 |
| Austin Elementary | 600,000 |  | 600,000 |  |  |  | 600,000 |
| Crosswalk Improvements - Till Mill at Andover |  | 80,000 | 80,000 |  |  |  | 80,000 |
| Chamblee Dunwoody Road Peeler to Vermack Improvements (Grant Match) | 100,000 |  | 100,000 |  |  |  | 100,000 |
| Meadow Lane Intersection Improvements (Grant Match) | 50,000 |  | 50,000 |  |  | - | 50,000 |
| Crosswalk Improvements Chamblee Dunwoody at Georgetown Park (Rapid Flashing Beacons only) | 20,000 |  | 20,000 |  |  |  | 20,000 |
| Chamblee Dunwoody at Womack Intersection Improvement Design | 150,000 |  | 150,000 |  |  | - | 150,000 |
| Central Parkway Sidewalk | 25,000 |  | 25,000 |  | $(49,007)$ | $(49,007)$ | $(24,007)$ |
| Dunwoody Club Sidewalk- Dunwoody Gaps between Whitney Landing and Winters Chapel | 270,000 |  | 270,000 |  |  | - | 270,000 |
| Public Works | 31,055,888 | 11,363,394 | 42,419,282 | (26,335,890) | $(371,381)$ | (26,707,271) | 15,712,011 |
|  |  |  |  |  |  |  |  |
| Nancy Creek Greenway | 25,000 | - | 25,000 | $(18,194)$ |  | $(18,194)$ | 6,806 |
| Dunwoody Gateway Marker Installation | 150,000 | - | 150,000 | $(9,618)$ |  | $(9,618)$ | 140,382 |
| Donaldson Chesnut Facility Stabilization | 226,000 | 100,000 | 326,000 | $(747,803)$ | $(147,490)$ | $(895,293)$ | $(569,293)$ |
| Design for Future Parks Trails Projects | 25,000 |  | 25,000 | $(6,261)$ |  | $(6,261)$ | 18,739 |
| Georgetown Park-Play Structure |  | 25,000 | 25,000 | - |  | - | 25,000 |
| DeKalb Settlement Park System Improvements |  | 2,950,000 | 2,950,000 | $(45,770)$ | (23,500) | (69,270) | 2,880,730 |
| Constr. Great Lawn @ Brook Run |  | 1,150,000 | 1,150,000 |  | (30,779) | (30,779) | 1,119,222 |
| NDCAC Bathroom Renovation | 115,000 |  | 115,000 | $(169,175)$ |  | $(169,175)$ | (54,175) |
| Surveillance Cameras at Perroshal Park | 205,000 |  | 205,000 | - |  | - | 205,000 |
| Georgetown Park Surveillance (playground at Avon Avenue) | 26,000 |  | 26,000 |  |  | - | 26,000 |
| Georgetown Park Surveillance (West Point Park) | 40,000 |  | 40,000 | - |  | - | 40,000 |
| Brook Run Park Theater Demo |  | 163,750 | 163,750 | (163,750) |  | (163,750) |  |
| Trailway Georgetown - Perimeter Connector (Phase 1) | 600,000 |  | 600,000 | $(83,341)$ | $(26,916)$ | $(110,256)$ | 489,744 |
| Austin Land Swap |  | 7,328,453 | 7,328,453 | $(7,328,453)$ |  | $(7,328,453)$ |  |
| Brookrun Baseball Fields |  | 6,658,865 | 6,658,865 | $(2,849,906)$ | $(1,604,069)$ | $(4,453,975)$ | 2,204,890 |
| Dunwoody Nature Center Pavillion |  | 200,000 | 200,000 | - |  | - | 200,000 |
| BRP Playground |  | 250,000 | 250,000 | - |  | - | 250,000 |
| Windwod Hollow Restroom |  | 250,000 | 250,000 | - | $(3,000)$ | $(3,000)$ | 247,000 |
| Parks | 1,412,000 | 19,076,068 | 20,488,068 | $(11,422,271)$ | (1,835,753.05) | (13,258,024) | 7,230,044 |
|  |  |  |  |  |  |  |  |
| E-plan Software Review | 25,000 |  | 25,000 | - |  | - | 25,000 |
| Community Development | 25,000 | - | 25,000 | - | - | - | 25,000 |
|  |  |  |  |  |  |  |  |
| Completed/Abandoned Projects Closed Out | 5,931,028 | 4,902,540 | 10,833,568 | (10,401,902) | - | (10,401,902) | 431,666 |

City of Dunwoody
YTD Statement of Revenues and
Expenses Through March 31, 2018


## Revenues

| E911 Revenue | 1,050,000 | 262,500 | 310,374 | 48 | 118\% | 202,742 | $(107,632)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transfers In | 175,000 | 43,750 | - | (44) | 0\% | 85,811 | 85,811 |
| Residual Equity Transfer | - | - | - | - |  | - | - |
| Total Revenues | 1,225,000 | 306,250 | 310,374 | 4 | 101\% | 288,553 | $(21,821)$ |

## Expenditures

| Communications | 100,000 | 25,000 | 4,932 | 20 | $20 \%$ | 4,837 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Machinery \& Equipment | - | - | 2,055 | $(2)$ | $\mathbf{( 9 4 )}$ |  |  |
| Intergovernmental-E911 (Chatcomm) | $1,125,000$ | 281,250 | 281,250 | - | $100 \%$ | 281,250 | - |
| Transfers Out-Debt | - | - | - | - | - |  |  |
| Total Expenditures | $\mathbf{1 , 2 2 5 , 0 0 0}$ | $\mathbf{3 0 6 , 2 5 0}$ | $\mathbf{2 8 8 , 2 3 6}$ | $\mathbf{1 8}$ | $\mathbf{9 4 \%}$ | $\mathbf{2 8 8 , 5 5 3}$ |  |


| Total Revenues over/(under) Expenditures | - | - | 22,138 | 22 |
| :--- | :--- | :--- | :--- | :--- |

City of Dunwoody
YTD Statement of Revenues and
Expenses Through March 31, 2018

| Hotel Excise Tax Fund | Total <br> Annual <br> Budget | $\begin{gathered} \text { YTD } \\ \text { Budget } \end{gathered}$ | YTD Actual | Variance |  | $\begin{aligned} & \text { Prior YTD } \\ & \text { Actual } \end{aligned} \text { Flux }$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | (\% of |  | (Difference from Prior Year) |


| Revenues |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel Tax | 2,800,000 | 700,000 | 1,071,212 | 371 | 153\% | 723,416 | $(347,796)$ |
| Interest Revenue | - | - | 8 | 0 |  | 2 | (6) |
| Total Revenues | 2,800,000 | 700,000 | 1,071,220 | 371 | 153\% | 723,418 | $(347,802)$ |

Expenditures

| Transfers to General Fund | 1,680,000 | 420,000 | 401,705 | 1\% | 96\% | 434,050 | 32,345 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transfers to Component Unit - CVBD | 1,120,000 | 280,000 | 468,655 | (189) | 167\% | 289,366 | $(179,289)$ |
| Total Expenditures | 2,800,000 | 700,000 | 870,360 | (170) | 124\% | 723,416 | $(146,944)$ |
|  |  |  |  |  |  |  |  |
| Total Revenues over/(under) Expenditures | - | - | 200,860 | 201 |  | 2 | $(200,858)$ |


| Motor Vehicle Rental Excise Tax Fund | Total <br> Annual <br> Budget | YTD <br> Budget | YTD Actual | Variance |  | Prior YTD <br> Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | $\begin{aligned} & \text { (\% of YTD } \\ & \text { Budget) } \end{aligned}$ |  | (Difference from Prior Year) |
| Revenues |  |  |  |  |  |  |  |
| MV Rental Excise Tax | 100,000 | 25,000 | 29,629 | 5 | 119\% | 23,087 | $(6,542)$ |
| Total Revenues | 100,000 | 25,000 | 29,629 | 5 | 119\% | 23,087 | $(6,542)$ |
| Expenditures |  |  |  |  |  |  |  |
| Transfers to General Fund | 100,000 | 25,000 | 29,629 | (5) | 119\% | 23,087 | $(6,542)$ |
| Total Expenditures | 100,000 | 25,000 | 29,629 | (5) | 119\% | 23,087 | $(6,542)$ |

## Total Revenues over/(under) Expenditures



| Debt Service Fund | Total Annual Budget | YTD Budget | YTD Actual |  | Variance | Prior YTD <br> Actual | Flux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (\$ '000) | (\% of YTD <br> Budget) |  | (Difference from Prior Year) |

## Revenues

| Transfers from General Fund | 428,136 | 401,900 | 401,990 | 0 | $\mathbf{1 0 0 \%}$ | $\mathbf{1 5 2 , 0 2 7}$ | $(249,963)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Residual Equity Transfer In | 68,855 | 68,855 | 68,855 | - | $(68,855)$ |  |  |
| Total Revenues | $\mathbf{4 9 6 , 9 9 1}$ | $\mathbf{4 7 0 , 7 5 5}$ | $\mathbf{4 7 0 , 8 4 5}$ | $\mathbf{0}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{1 5 2 , 0 2 7}$ | $\mathbf{( 3 1 8 , 8 1 8 )}$ |

Expenditures

| Lease Principal | 303,980 | 303,980 | 303,980 | - | 100\% | - | $(303,980)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lease Interest | 193,011 | 99,099 | 98,010 | 1 | 99\% | - | $(98,010)$ |
| Transfers Out - CU | - | - | - | - |  | 1,464,355 | 1,464,355 |
| Total Expenditures | 496,991 | 403,079 | 401,990 | 1 | 100\% | 1,464,355 | 1,062,365 |
|  |  |  |  |  |  |  |  |
| Total Revenues over/(under) Expenditures | 0 | 67,676 | 68,855 | 1 | 102\% | (1,312,328) | (1,381,183) |



## CVB of Dunwoody

|  |  |  | Variance |  |
| :---: | :---: | :---: | :---: | :---: |
| Total Annual <br> Budget | YTD Budget | YTD Actual | (\% of YTD <br> Budget) | Prior YTD <br> Actual |

Fund Balance

## Revenues

| Interest Revenue | 420 | 105 | 66 | $63 \%$ | 113 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Rental Income | 22,740 | 5,685 | 5,512 | $97 \%$ | 5,164 |
| Tax Revenue | $1,727,117$ | 431,779 | 468,655 | $109 \%$ | 289,366 |
| Total Revenues | $1,750,277$ | 437,569 | 474,233 | $108 \%$ | 294,643 |

## Expenditures

| Employees/Personnel |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Salaries | 370,738 | 92,685 | 92,635 | $100 \%$ | 73,660 |
| Benefits | 53,400 | 13,350 | 12,949 | $97 \%$ | 5,763 |
| Payroll Taxes | 37,074 | 9,269 | 7,388 | $80 \%$ | 5,923 |
| Total Employees/Personnel Expenditures | 461,212 | 115,303 | 112,972 | $98 \%$ | 85,346 |


| Administrative |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Depreciation Expense | - | - | - |  | - |
| Legal \& Professional Fees | 15,500 | 3,875 | 4,289 | 111\% | 2,752 |
| Rent | 102,900 | 25,725 | 24,258 | 94\% | 25,541 |
| Employee Development | 3,600 | 900 | - | 0\% | - |
| IT Support | 8,640 | 2,160 | 8,737 | 405\% | 1,202 |
| Insurance | 4,400 | 1,100 | 578 | 53\% | 799 |
| Postage/Courier/Ovenight Mail | - | - | - |  | - |
| Telephone/Internet | 11,100 | 2,775 | 1,455 | 52\% | 964 |
| Licenses \& Fees | 600 | 150 | - | 0\% | 1,100 |
| Miscellaneous | 1,200 | 300 | 2,942 | 981\% | 319 |
| Office Expense | 2,400 | 600 | 685 | 114\% | 384 |
| Meals \& Meeting Expenses | 2,500 | 625 | - | 0\% | 447 |
| Travel | 6,000 | 1,500 | 1,109 | 74\% | 39 |
| Small Equipment | - | - | - |  | - |
| Total Administrative Expenditures | 158,840 | 39,710 | 44,053 | 111\% | 35,880 |
| Marketing |  |  |  |  |  |
| Research | 90,000 | 22,500 | - | 0\% | - |
| Graphic Design | 24,000 | 6,000 | 3,250 | 54\% | 4,117 |
| Public Relations | 24,600 | 6,150 | 7,000 | 114\% | 7,000 |
| Website Management | 51,600 | 12,900 | 8,275 | 64\% | 13,650 |
| Website Marketing | 88,800 | 22,200 | 20,625 | 93\% | 11,750 |
| Advertising - Print | 184,200 | 46,050 | 37,317 | 81\% | 19,194 |
| Advertising - Digital | 108,000 | 27,000 | 42,069 | 156\% | 2,046 |
| Printing | 15,000 | 3,750 | 1,088 | 29\% | 898 |
| Postage/Courier/Ovenight Mail | 1,800 | 450 | 19 | 4\% | - |
| Dues \& Subscriptions | 63,800 | 15,950 | 69,846 | 438\% | 17,690 |
| Memberships | 10,200 | 2,550 | 3,619 | 142\% | 12,715 |
| Customer Relationship Management Tool | 13,500 | 3,375 | - | 0\% | - |
| Photography | 21,600 | 5,400 | 14,015 | 260\% | 15,345 |
| Miscellaneous | 1,200 | 300 | (71) | -24\% | - |
| Total Marketing Expenditures | 698,300 | 174,575 | 207,053 | 119\% | 104,405 |
| Promotional |  |  |  |  |  |
| Conventions and Trade Shows | 43,200 | 10,800 | 35,964 | 333\% | 8,400 |
| Event Hosting \& Site Visits | 30,000 | 7,500 | - | 0\% | - |
| Sponsorships | 18,000 | 4,500 | 31,849 | 708\% | - |
| Group Sales Show Sponsorships | 37,800 | 9,450 | - | 0\% | 7,825 |
| Meals and Business Development | 3,900 | 975 | 1,258 | 129\% | 1,049 |
| Meeting Bids and Incentives | 12,000 | 3,000 | - | 0\% | - |
| Promotions | 62,400 | 15,600 | 4,000 | 26\% | 8,019 |
| Travel | - | - | 9,586 |  | 2,842 |
| Promotional Materials | 6,000 | 1,500 | 895 | 60\% | 2,221 |
| Total Promotional Expenditures | 213,300 | 53,325 | 83,552 | 157\% | 30,356 |
| Total Expenditures | 1,531,652 | 382,913 | 447,630 | 117\% | 255,986 |
| Total Revenues over/(under) Expenditures | 218,625 | 54,656 | 26,604 |  | 38,658 |

